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# ***AECON***

**AECON GROUP INC.**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS  
AND MANAGEMENT INFORMATION CIRCULAR**

**Annual Meeting to be held at 11:00 a.m. (Eastern Daylight Time)**

**June 11, 2013**

**at**

**The Design Exchange  
234 Bay Street  
Toronto, Ontario**

## Invitation to Shareholders

I am pleased to invite you, as a valued fellow shareholder of Aecon Group Inc. (“**Aecon**”), to join the Board of Directors and the senior leadership team of Aecon at our Annual Meeting (the “**Meeting**”) on June 11, 2013 at 11:00 a.m. (Eastern Daylight Time) which will take place at The Design Exchange, 234 Bay Street, Toronto, Ontario.

The Meeting is your opportunity to receive a first-hand account of Aecon’s performance in 2012 and to learn about our plans for the future. I will provide a report on Aecon’s affairs. Should you have questions about our past performance or future direction, this is an excellent forum to seek answers to your questions. It is also an opportunity to meet members of the Board of Directors and the senior leadership team of Aecon.

Aecon is committed to engaging with its investors and to ongoing monitoring of developments relating to approaches for assessing alignment of CEO compensation and company performance. I hope that you review the “Statement of Executive Compensation” section herein before you cast your say-on-pay vote, and that you will agree that our approach is in line with the expectations of our shareholders and Aecon’s performance.

As an important and valued shareholder in Aecon we urge you, should you be unable to attend the Meeting in person, to vote your shares in advance of the Meeting on the internet or by telephone or to exercise the power of your proxy vote, all as explained in the attached Management Information Circular.

Should you require additional information, please visit our corporate website at [www.aecon.com](http://www.aecon.com). Also available online is Aecon’s Annual Information Form for the year ended December 31, 2012, Aecon’s annual audited financial statements for the year ended December 31, 2012 and related management’s discussion and analysis as well as other useful information. A copy of my address to the Meeting will also be available on our website.

Whether you elect to make your vote count on the internet, by telephone, in person or by proxy, we appreciate your participation in this important forum for our shareholders, as well as your continued support.

Sincerely,



John M. Beck  
Chairman and Chief Executive Officer

May 8, 2013

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

**NOTICE IS HEREBY GIVEN** that an annual meeting (the “**Meeting**”) of shareholders of Aecon Group Inc. (the “**Corporation**”) will be held at The Design Exchange, 234 Bay Street, Toronto, Ontario, Canada, on June 11, 2013 at 11:00 a.m. (Eastern Daylight Time) for the following purposes:

- (i) to receive the annual financial statements of the Corporation for the financial year ended December 31, 2012 and the report of the auditors thereon;
- (ii) to elect directors of the Corporation;
- (iii) to consider and approve the advisory resolution to accept the approach to executive compensation disclosed herein;
- (iv) to reappoint the auditors of the Corporation and to authorize the Board of Directors of the Corporation to fix their remuneration; and
- (v) to transact such other business as may properly come before the Meeting or any adjournment thereof.

The directors of the Corporation have fixed the close of business on May 8, 2013 as the record date for the determination of the shareholders of the Corporation entitled to receive notice of and to vote at the Meeting.

**DATED** at Toronto, Ontario, on this 8th day of May, 2013.

**BY ORDER OF THE BOARD OF DIRECTORS**



L. Brian Swartz  
Executive Vice President, Legal and Commercial Services  
and Corporate Secretary

Shareholders are entitled to vote at the Meeting either on the internet, by telephone, in person or by proxy. If you are unable to attend the Meeting in person, please exercise your right to vote by completing and signing the enclosed form of proxy and returning it by mail or delivery to Computershare Investor Services Inc., 100 University Avenue, 9<sup>th</sup> Floor, Toronto, Ontario M5J 2Y1 (fax: +1-866-249-7775 within North America or +1-416-263-9524 from all other countries). Alternatively, electronic voting can be accessed for the Meeting on the internet at [www.investorvote.com](http://www.investorvote.com) and telephone voting can be accessed by contacting Computershare Investor Services Inc. at +1-866-732-8683. Votes cast electronically or by telephone are in all respects equivalent to, and will be treated in the same manner as, votes cast via a paper form of proxy. **Proxies to be used at the Meeting must be delivered to Computershare Investor Services Inc. so as to be received no later than 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013 or at least 48 hours, excluding Saturdays, Sundays and holidays, before any adjournment or postponement of the Meeting at which the proxy is to be used or delivered to the Chairman of the Meeting prior to commencement of the Meeting or any adjournment thereof, in order for the proxy to be voted. Votes cast electronically or by telephone must be submitted no later than 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013 or at least 48 hours, excluding Saturdays, Sundays and holidays, before any adjournment or postponement of the Meeting.**

## Questions and Answers on Voting

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**Q: What am I voting on?**

A: Holders (“**Shareholders**”) of common shares of Aecon Group Inc. (“**Aecon**”) are voting on the election of directors to the board of directors of Aecon (the “**Board**”) until the next annual meeting of Shareholders, the advisory resolution to accept the Corporation’s approach to executive compensation, the reappointment of the auditors of Aecon for 2013 and the Board’s authorization to fix their remuneration and such other business as may be properly brought before the 2013 annual meeting of Shareholders (the “**Meeting**”), or any adjournment thereof.

**Q: Who is entitled to vote?**

A: Only Shareholders as at the close of business on May 8, 2013 are entitled to vote. Shareholders are entitled to one vote in respect of each share held on those items of business identified in the accompanying Notice of Annual Meeting of Shareholders of Aecon Group Inc. (the “**Notice of Meeting**”).

**Q: How do I vote?**

A: There are several ways you can vote your shares if you are a registered Shareholder. You may: (i) vote in person at the Meeting; (ii) sign the enclosed form of proxy appointing the named persons or some other person you choose, who need not be a Shareholder, to represent you as proxyholder and to attend the Meeting and to vote your shares; (iii) vote electronically on the internet at [www.investorvote.com](http://www.investorvote.com); or (iv) vote using a touch-tone phone by contacting Computershare Investor Services Inc. at +1-866-732-8683. If your shares are held in the name of a nominee, please see the final question and answer set out in this section for voting instructions.

**Q: What if I plan to attend the Meeting and vote in person?**

A: If you are a registered Shareholder and plan to attend the Meeting on June 11, 2013 and wish to vote your shares in person at the Meeting, do not complete or return the form of proxy and do not vote on the internet or by telephone. Your vote will be taken and counted at the Meeting. Please register with Aecon’s transfer agent, Computershare Investor Services Inc., upon arrival at the Meeting. If your shares are held in the name of a nominee, please see the final question and answer set out in this section for voting instructions.

**Q: Who is soliciting my proxy?**

A: The enclosed form of proxy is being solicited by the management of Aecon and the associated costs will be borne by Aecon. The solicitation will be made primarily by mail but may also be made by telephone, in writing or in person by employees of Aecon and/or Computershare Investor Services Inc.

**Q: What if I sign the form of proxy enclosed with this circular?**

A: Signing the enclosed form of proxy gives authority to John M. Beck or L. Brian Swartz, each of whom is an officer of Aecon, or to another person you have appointed in the form of proxy, to vote your shares at the Meeting.

**Q: Can I appoint someone other than members of management of Aecon to vote my shares?**

A: Yes. Write the name of this person, who need not be a Shareholder, in the blank space provided in the form of proxy. It is important to ensure that any other person you appoint that is attending the Meeting is aware that he or she has been appointed to vote your shares. Proxyholders should, upon arrival at the Meeting, present themselves to a representative of Computershare Investor Services Inc. If you vote by telephone, you cannot appoint anyone other than the appointees named on the proxy form as your proxyholder.

**Q: What do I do with my completed proxy?**

A: Return it to Aecon’s transfer agent, Computershare Investor Services Inc., in the envelope provided, or by fax to +1-866-249-7775 within Canada and the United States, or +1-416-263-9524 from all other countries, so that it is received no later than 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013. This will ensure that your vote is recorded. Alternatively, electronic voting is available for the Meeting on the internet at [www.investorvote.com](http://www.investorvote.com) and telephone voting is available by contacting Computershare Investor Services Inc. at +1-866-732-8683. Further details on the electronic and telephone voting processes are provided in the enclosed form of proxy. If you vote using the internet or by telephone, do not complete or return the form of proxy.

**Q: Can I change my vote once I have voted on the internet or by telephone or take back my proxy once I have given it?**

A: Yes. If you voted on the internet or by telephone, you may vote again through such means before 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013. If you submitted a proxy and wish to revoke your proxy, prepare a written statement to this effect. The statement must be signed by you or your attorney as authorized in writing or,

if the Shareholder is a corporation, under its corporate seal or by an officer or attorney of the corporation duly authorized. This statement must be delivered either to Acon by fax at +1-416-940-2290 at any time up to and including the last business day preceding the day of the Meeting or any adjournment thereof at which the proxy is to be used or to the Chairman on the day of the Meeting, or any adjournment thereof.

**Q: How will my shares be voted if I give my proxy?**

A: The persons named on the form of proxy must vote for or against or withhold from voting your shares in accordance with your directions, or you can let your proxyholder decide for you. In the absence of such directions, proxies received by management will be voted FOR the election of directors to the Board and FOR the advisory resolution on the Corporation's approach to executive compensation and FOR the reappointment of the auditors together with the Board's authorization to fix their remuneration.

**Q: What if amendments are made to these matters or if other matters are brought before the Meeting?**

A: The persons named in the form of proxy will have discretionary authority with respect to amendments or variations to matters identified in the accompanying Notice of Meeting and with respect to other matters which may properly come before the Meeting. As of the time of printing of this management information circular, the management of Acon knows of no such amendment, variation or other matter expected to come before the Meeting. If any other matters properly come before the Meeting, the persons named in the form of proxy will vote on them in accordance with their best judgment.

**Q: How many shares are entitled to vote?**

A: As at May 8, 2013, there were 55,862,150 common shares of Acon outstanding. Each registered Shareholder has one vote for each common share held at the close of business on May 8, 2013.

**Q: How will the votes be counted?**

A: Each question brought before the Meeting is determined by a majority of votes cast on the question.

**Q: Who counts the votes?**

A: Acon's transfer agent, Computershare Investor Services Inc., counts and tabulates the votes. This is done independently of Acon to preserve the confidentiality of individual Shareholder votes. Proxies are referred to Acon only in cases where a Shareholder clearly intends to communicate with management, the validity of the proxy is in

question or where it is necessary to do so to meet the requirements of applicable law.

**Q: If I need to contact the transfer agent, how do I reach them?**

A: You can contact the transfer agent by mail at:

Computershare Investor Services Inc.  
9th Floor  
100 University Avenue  
Toronto, Ontario M5J 2Y1

or by telephone within Canada and the United States at +1-800-564-6253 and from all other countries at +1-514-982-7888.

**Q: If my shares are not registered in my name but are held in the name of a nominee (a bank, trust company, securities broker, trustee or other), how do I vote my shares?**

A: There are two ways you can vote your shares held by your nominee. As required by Canadian securities legislation, you will have received from your nominee (or its agent) either a request for voting instructions or a form of proxy for the number of shares you hold. For your shares to be voted for you, please follow the voting instructions provided by your nominee or its agent.

Since Acon has limited access to the names of its non-registered (or beneficial) Shareholders, if you attend the Meeting, Acon may have no record of your shareholdings or of your entitlement to vote unless your nominee has appointed you as proxyholder. Therefore, if you wish to vote in person at the Meeting, insert your own name in the space provided on the request for voting instructions or form of proxy and return same by following the instructions provided. Do not otherwise complete the form, as your vote will be taken at the Meeting. Please register with Acon's transfer agent, Computershare Investor Services Inc., upon arrival at the Meeting.

**AECON GROUP INC.**

**MANAGEMENT INFORMATION CIRCULAR**

**SOLICITATION OF PROXIES**

This Management Information Circular (the “**Circular**”) is furnished in connection with the solicitation of proxies by management of Aecon Group Inc. (the “**Corporation**” or “**Aecon**”) to be used at the annual meeting (the “**Meeting**”) of shareholders of the Corporation (“**Shareholders**”) to be held at 11:00 a.m. (Eastern Daylight Time) on June 11, 2013 for the purposes set out in the accompanying Notice of Annual Meeting of Shareholders of Aecon Group Inc. (the “**Notice of Meeting**”). It is expected that the solicitation will be made primarily by mail, supplemented possibly by telephone or other personal contact by management or regular employees of the Corporation and/or the Corporation’s transfer agent, Computershare Investor Services Inc. The cost of any such solicitation will be borne by the Corporation. The Corporation does not intend to pay any compensation for the solicitation of proxies by third parties but will pay the reasonable expenses of persons who are the registered but not beneficial owners of voting shares of the Corporation (such as brokers, dealers, other registrants under applicable securities laws, nominees and/or custodians) for forwarding copies of the Notice of Meeting, form of proxy, Circular and related material to beneficial owners. The Corporation will provide, without cost to such persons, upon request to the Corporate Secretary of the Corporation, additional copies of the foregoing documents required for this purpose.

**Appointment, Time for Deposit and Revocability of Proxy**

Each of the persons named in the enclosed form of proxy is an officer of the Corporation. **A Shareholder desiring to appoint some other person (who need not be a Shareholder) to attend and act for him, her or it at the Meeting may do so either by inserting such person’s name in the blank space provided in the form of proxy or by completing another proper form of proxy.** If a Shareholder wishes to vote by proxy, the proxy to be used at the Meeting must be delivered to Computershare Investor Services Inc., 100 University Avenue, 9<sup>th</sup> Floor, Toronto, Ontario M5J 2Y1 (fax: +1-866-249-7775 within North America or +1-416-263-9524 from all other countries). A proxy should be executed by the Shareholder or his or her attorney in writing or, if the Shareholder is a corporation, under its corporate seal or by an officer or attorney thereof duly authorized. Proxies to be used at the Meeting must be delivered to Computershare Investor Services Inc. so as to be received no later than 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013 (or at least 48 hours, excluding Saturdays, Sundays and holidays, before any adjournment or postponement of the Meeting at which the proxy is to be used) or delivered to the Chairman of the Meeting prior to the commencement of the Meeting, or any adjournment thereof, in order for the proxy to be voted. As an alternative to completing and submitting a proxy for use at the Meeting, a Shareholder may vote electronically on the internet at [www.investorvote.com](http://www.investorvote.com) or by telephone by contacting Computershare Investor Services Inc. at +1-866-732-8683. Votes cast electronically or by telephone are in all respects equivalent to, and will be treated in the same manner as, votes cast via a paper form of proxy. Shareholders who wish to vote using the internet or by telephone should follow the instructions provided in the enclosed form of proxy. Votes cast electronically or by telephone must be submitted no later than 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013 or at least 48 hours, excluding Saturdays, Sundays and holidays, before any adjournment or postponement of the Meeting.

A proxy given by a Shareholder may be revoked as to any motion on which a vote has not already been cast pursuant to the authority conferred by it, by instrument in writing executed by the Shareholder or by his or her attorney authorized in writing or, if the Shareholder is a corporation, under its corporate seal or by an officer or attorney thereof duly authorized, and deposited either at the registered and head office of the Corporation at any time up to and including the last business day preceding the day of the Meeting, or any adjournment thereof at which the proxy is to be used, or with the Chairman of the Meeting on the day of the Meeting or any adjournment thereof, or in any other manner permitted by law. The registered and head office of the Corporation is located at 20 Carlson Court, Suite 800, Toronto, Ontario M9W 7K6. If a Shareholder has voted on the internet or by telephone and wishes to change such vote, such Shareholder may vote again through such means before 11:00 a.m. (Eastern Daylight Time) on Friday, June 7, 2013 or at least 48 hours, excluding Saturdays, Sundays and holidays, before any adjournment or postponement of the Meeting.



## VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

The authorized share capital of the Corporation consists of an unlimited number of common shares (“**Common Shares**”). On May 8, 2013, the Corporation had 55,862,150 Common Shares outstanding, each of which carries the right to one vote in respect of each of the matters properly coming before the Meeting.

The board of directors of the Corporation (the “**Board**”) has fixed a record date of May 8, 2013 (the “**Record Date**”) to determine Shareholders entitled to receive the Notice of Meeting. The failure of any Shareholder to receive a copy of the Notice of Meeting does not deprive the Shareholder of the right to vote at the Meeting. Only holders of Common Shares as of the Record Date are entitled to vote such Common Shares at the Meeting on the basis of one vote in respect of each Common Share. Approval of each resolution that will be placed before the Meeting requires a majority of the votes cast at the Meeting on the resolution.

To the knowledge of the directors and executive officers of the Corporation, as at May 8, 2013, no person or company owned beneficially, or exercised control or direction over, directly or indirectly, securities carrying in excess of 10% of the voting rights attached to any class of outstanding voting securities of the Corporation.

## EXERCISE OF DISCRETION BY HOLDERS OF PROXIES

The form of proxy provided to Shareholders with the Notice of Meeting and this Circular provides the Shareholder with an opportunity to specify that the Common Shares registered in his, her or its name shall be voted or withheld from voting in respect of certain of the matters to be considered at the Meeting. On any ballot that may be called for, the Common Shares represented by proxies in favour of management nominees will be voted or withheld from voting in respect of the election of directors and the reappointment and remuneration of auditors, in each case in accordance with the specifications made by Shareholders in the manner referred to above. **In respect of proxies in which Shareholders have not specified the manner of voting, the Common Shares represented by proxies in favour of management nominees will be voted: (i) FOR the election as directors of each of the persons listed as nominees in this Circular; (ii) FOR the advisory resolution on the Corporation’s approach to executive compensation (or “Say-on-Pay Vote”); and (iii) FOR the reappointment and remuneration of PricewaterhouseCoopers LLP as the Corporation’s auditors.**

The enclosed form of proxy confers discretionary authority upon the proxy nominees with respect to amendments or variations of matters identified in the Notice of Meeting or other matters which may properly come before the Meeting. As of the date hereof, management knows of no such amendments, variations or other matters to come before the Meeting other than the matters referred to in the Notice of Meeting. However, if any other matters, which are not now known to management, should properly come before the Meeting, the Common Shares represented by proxies in favour of management nominees will be voted on such matter in accordance with the best judgment of the proxy nominee.

## BENEFICIAL SHAREHOLDERS

**The information set forth in this section is of significant importance to many Shareholders as a substantial number of Shareholders do not hold Common Shares in their own name and thus are considered non-registered beneficial Shareholders.** Only registered holders of Common Shares or the persons they appoint as their proxyholder are permitted to vote at the Meeting. However, in many cases, Common Shares beneficially owned by a person (a “**Beneficial Holder**”) are registered either: (i) in the name of an intermediary (an “**Intermediary**”) (including, among others, banks, trust companies, securities dealers, brokers and trustees or administrators of self-administered RRSPs, RRIFs, RESPs and similar plans) that the Beneficial Holder deals with in respect of the Common Shares, or (ii) in the name of a clearing agency (such as the Canadian Depository for Securities Limited) of which the Intermediary is a participant. Beneficial Holders should note that only proxies deposited by Shareholders whose names appear on the records of the Corporation as the registered holders of Common Shares can be recognized and acted upon at the Meeting. In accordance with the requirements of the Canadian Securities Administrators, the Corporation will have distributed copies of the Notice of Meeting, this Circular and the enclosed form of proxy to the clearing agencies and Intermediaries for onward distribution to Beneficial Holders. If you are a Beneficial Holder, your Intermediary will be the entity legally entitled to vote your Common Shares at the Meeting. Common Shares held by an Intermediary can only be voted upon the instructions of the Beneficial Holder. Without specific instructions, Intermediaries are prohibited from voting Common Shares.

Applicable regulatory policy requires Intermediaries to seek voting instructions from Beneficial Holders in advance of the Meeting. Often, the form of proxy supplied to a Beneficial Holder by its Intermediary is identical to the form of proxy provided to registered Shareholders; however, its purpose is limited to instructing the registered Shareholder how to vote on behalf of the Beneficial Holder. The majority of Intermediaries now delegate responsibility for obtaining instructions from clients to Broadridge Investor Communications Corporation (“**Broadridge**”). Broadridge typically mails a scannable voting instruction form in lieu of the form of proxy. The Beneficial Holder is requested to complete and return the voting instruction form to Broadridge by mail or facsimile. Alternatively, the Beneficial Holder may call a toll-free telephone number or access the internet to provide instructions regarding the voting of Common Shares held by the Beneficial Holder. Broadridge then tabulates the results of all instructions received and provides appropriate instructions respecting the voting of Common Shares to be represented at the Meeting. A Beneficial Holder receiving a voting instruction form cannot use that voting instruction form to vote Common Shares directly at the Meeting, as the voting instruction form must be returned as directed by Broadridge well in advance of the Meeting in order to have such Common Shares voted.

**Beneficial Holders should ensure that instructions respecting the voting of their Common Shares are communicated in a timely manner and in accordance with the instructions provided by their Intermediary or Broadridge, as applicable. Every Intermediary has its own mailing procedures and provides its own return instructions to clients, which should be carefully followed by Beneficial Holders in order to ensure that their Common Shares are voted at the Meeting.**

Although a Beneficial Holder may not be recognized directly at the Meeting for the purpose of voting Common Shares registered in the name of their Intermediary, a Beneficial Holder may attend the Meeting as proxyholder for the Intermediary and vote the Common Shares in that capacity. **Beneficial Holders who wish to attend the Meeting and indirectly vote their Common Shares as a proxyholder, should enter their own names in the blank space on the form of proxy or voting instruction form provided to them by their Intermediary and/or Broadridge, as applicable, and return the same in accordance with the instructions provided by their Intermediary and/or Broadridge, as applicable, well in advance of the Meeting.**

In any case, the purpose of the above noted procedures is to permit Beneficial Holders to direct the voting of the Common Shares which they beneficially own. Beneficial Holders should carefully follow the instructions and procedures of their Intermediary or Broadridge, as applicable, including those regarding when and where the form of proxy or voting instruction form is to be delivered.

Pursuant to National Instrument 54-101 *Communication with Beneficial Holders of Securities of a Reporting Issuer* (“N1 54-101”), the Corporation is distributing copies of proxy-related materials in connection with the Meeting indirectly to non-objecting Beneficial Holders and the Corporation intends to pay for delivery to objecting Beneficial Holders. The Corporation is not relying on the notice-and-access delivery procedure set out in N1 54-101 to distribute copies of proxy-related materials in connection with the Meeting.

## **MATTERS TO BE ACTED UPON AT THE MEETING**

### **I. RECEIPT OF FINANCIAL STATEMENTS**

The audited financial statements of the Corporation for the financial year ended December 31, 2012 and the report of the auditors thereon will be presented to the Shareholders at the Meeting.

### **II. ELECTION OF DIRECTORS**

The articles of the Corporation provide for a minimum of eight and a maximum of fifteen directors. This year the Board has put forward eight nominees for election as directors at the Meeting.

After 20 years of service as a director, Robert P. Wildeboer will not be standing for re-election at the Meeting and will be retiring from the Board to pursue business and personal interests. Mr. Wildeboer has made a significant contribution to Aecon’s success through his strategic advice, his sound business acumen and dedication during his tenure. The Board and Aecon’s management wish to thank Mr. Wildeboer for his service and contribution to the Corporation and its Shareholders over the many years.



The Board is pleased that Monica Sloan will be standing for election along with the current seven directors. Ms. Sloan's biography can be found below (see section "C. Board Nominees"). It is proposed that each of the persons whose name appears below be elected as a director to serve until the close of the next annual meeting of Shareholders or until his or her office is earlier vacated in accordance with the by-laws of the Corporation. Management of the Corporation does not contemplate that any of the proposed nominees will be unable to serve as a director but should that occur prior to the Meeting, the persons named in the enclosed form of proxy reserve the right to vote for another nominee at their discretion.

**A. *Majority Voting for Election of Directors***

The Board maintains a "Majority Voting Policy", pursuant to which a nominee for election as director receives a greater number of votes "WITHHELD" than votes "FOR" at a meeting of Shareholders is required to promptly offer his or her resignation as a director to the Board. Upon receiving such offer of resignation, the Corporate Governance, Nominating and Compensation Committee (the "**CGNC Committee**") will consider the offer and make a recommendation to the Board to either accept or reject the offer. The Corporation will announce the decision of the Board in a press release with respect to whether the Board has decided to accept such director's resignation, which decision will be made within 90 days following the meeting of Shareholders. The director who tendered his or her resignation will not be part of any deliberations of any Board committee (including the CGNC Committee if such director is a member thereof) or the Board pertaining to the resignation offer.

The foregoing policy only applies in circumstances involving an uncontested election of directors. For the purpose of the policy, an "uncontested election of directors" means that the number of nominees for election as a director is the same as the number of directors to be elected to the Board and that no proxy material is circulated in support of one or more nominees who are not named as nominees in the applicable management information circular of the Corporation.

**B. *Director Share Ownership Policy***

The Corporation's Director Share Ownership Policy requires that each director hold no less than three times the director's annual retainer in Common Shares, such shares to be acquired within five years from the later of the policy's introduction in March 2012 or the date upon which the director joined the Board. In determining whether each director satisfies the threshold requirements of the Director Share Ownership Policy, the current fair market value of the Common Shares is used. As of the date of this Circular, each director of the Corporation satisfies (or has time remaining to satisfy) the threshold requirements of the Director Share Ownership Policy. As a management member of the Board, Mr. Beck is required to adhere to the Senior Executive Share Ownership Policy. Please see the section entitled "Senior Executive Share Ownership Policy" in this Circular for further details.

**C. *Board Nominees***

The following summary sets forth relevant information for each person proposed to be nominated for election as a director. Certain information set out below with respect to a nominee for election as a director is not within the knowledge of the Corporation and was provided by the respective nominee individually. Information as to the number of Common Shares beneficially owned, or over which control or direction is exercised, directly or indirectly, not being within the direct knowledge of the Corporation, has been furnished by the respective directors individually or obtained from the System for Electronic Disclosure by Insiders ("**SEDI**") and may include Common Shares owned or controlled by spouses and/or children of such directors and/or companies controlled by the directors or their spouses and/or children.

<b>JOHN M. BECK</b> Age: 71 Toronto, Ontario Canada  <b>Non-Independent</b>  <b>Director since:</b> 1963	<b>Principal Occupation</b>		Chairman and Chief Executive Officer, Aecon Group Inc.			
	<p>John M. Beck is the Chairman of the Board and Chief Executive Officer of Aecon and is a leader in the Canadian construction industry. Mr. Beck has been a member of the Board since 1963. Mr. Beck has also served as Chairman of the Board of the Ontario Power Authority and as a director of the Canadian Council for Public Private Partnerships. He also sits on the Board of the Macdonald-Laurier Institute for Public Policy, a leading Ottawa-based think-tank that engages in non-partisan and independent research and commentary relating to public policy matters that affect Canadians. Mr. Beck is currently a member of the Board of the Ontario Financing Authority and a member of the Canadian Council of Chief Executives. In recognition of his distinguished achievements and career-long service to the engineering profession, Mr. Beck was inducted as a Fellow into the Canadian Academy of Engineering. A graduate in Civil Engineering from McGill University, Mr. Beck has more than 50 years of experience in the construction industry in Canada and internationally. His background includes corporate leadership in numerous construction activities including heavy civil projects such as bridges, highways, airport infrastructure, precast concrete manufacturing as well as buildings, commercial and industrial projects, and public-private partnerships for the development of infrastructure, such as airports and toll roads.</p> <p><i>Areas of Expertise:</i></p> <ul style="list-style-type: none"> <li>Managing or Leading Growth</li> <li>Financial Literacy</li> <li>Senior Officer or CEO Experience</li> <li>Construction Industry Experience</li> <li>Government Affairs (Canadian and US)</li> <li>International Business</li> <li>Service on Public Company Boards</li> <li>Executive Compensation</li> <li>Capital Structuring and Capital Markets</li> <li>Corporate Governance</li> <li>Risk Management and Risk Mitigation</li> </ul>					
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>		
	Board		10 of 10	100%		
	<b>Securities Held or Controlled</b>					
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Base Salary</b>	<b>Satisfies Senior Executive Share Ownership Requirement</b>	
	May 8, 2013	627,284 <sup>(1)</sup>	7,508,589	10.7x	Yes	
	<b>Value of Total Compensation Received</b>					
	<b>Year</b>	<b>(\$)</b>				
	2012 <sup>(2)</sup>	Nil				

Notes:

- (1) Total includes vested RSUs.
- (2) As a management member (as defined hereinafter) of the Board, Mr. Beck does not receive an annual retainer or any other fees in respect of his participation in Board meetings. Please see "Statement of Executive Compensation" for a discussion of the compensation paid to Mr. Beck. Pursuant to the Senior Executive Share Ownership Policy adopted by the Board, Mr. Beck is required to maintain minimum ownership levels of Common Shares, RSUs and DSUs equivalent to at least three times his annual base salary. Mr. Beck has satisfied such minimum ownership level requirements.

<b>AUSTIN C. BEUTEL</b> Age: 80 Toronto, Ontario Canada  <b>Independent</b>  <b>Director since:</b> 2005  <b>Prior Aecon service:</b> 1997-2000 1989-1993	<b>Principal Occupation</b>		Chairman, Oakwest Corporation Limited		
	Austin C. Beutel is the Chairman of Oakwest Corporation Limited, a private investment holding company. Mr. Beutel again became a member of the Board in 2005 after having served previously on the Board from 1989 to 1993 and from 1997 to 2000. Mr. Beutel retired in 1994 as Chairman of Beutel Goodman and Company Ltd., an investment counselling firm, which he co-founded in 1967. He is the non-executive Chairman of Equitable Group Inc. and a director of Astral Media Inc. and Opta Minerals Inc. Mr. Beutel has a B. Comm. from McGill University and an MBA from Harvard University. He is also a Chartered Financial Analyst.				
	<i>Areas of Expertise:</i>		Financial Literacy Senior Officer or CEO Experience Service on Public Company Boards Executive Compensation Capital Structuring and Capital Markets Corporate Governance Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		Audit Committee		
	<i>Current Public Board and Committee Memberships:</i>		Equitable Group Inc. <i>Risk and Capital Committee (Chair)</i> <i>Corporate Governance Committee</i> Astral Media Inc. <i>Audit Committee (Chair)</i> Opta Minerals Inc. <i>Audit Committee</i>		
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>	
	Board		10 of 10	100%	
	Audit Committee		4 of 4	100%	
	<b>Securities Held or Controlled</b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Satisfies Director Share Ownership Requirement</b>
May 8, 2013	100,000	1,197,000	16.0x	Yes	
<b>Value of Total Compensation Received</b>					
<b>Year</b>	<b>(\$)</b>				
2012	203,000				

Note:

- (1) Mr. Beutel also holds \$1,000,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010 and \$500,000 of 7.00% unsecured subordinated convertible debentures issued by the Corporation on September 29, 2009. The Multiple of Annual Retainer calculation does not include Mr. Beutel's debenture holdings in the Corporation.

<b>MICHAEL A. BUTT</b> Age: 75 Maple, Ontario Canada  <b>Independent</b>  <b>Director since:</b> 1994	<b>Principal Occupation</b>		Chairman and Chief Executive Officer, Buttcon Limited		
	Michael A. Butt is the Chairman and Chief Executive Officer of Buttcon Limited (“ <b>Buttcon</b> ”), general contractors, and is Executive Chairman of Buttcon Energy Inc. Mr. Butt has been a member of the Board of Directors since 1994. Mr. Butt has a Bachelor of Applied Science in Civil Engineering from the University of Toronto. Shortly after the transfer in 1996 of Pearson Airport from the Federal Government to the Greater Toronto Airports Authority, Mr. Butt was elected Chairman of the Board of Directors and remained in that capacity until December 2004. Mr. Butt is a Fellow of The Canadian Society for Civil Engineering and a Fellow of the Canadian Design Build Institute. He was also honoured with the Hall of Distinction award from the University of Toronto Engineering Alumni Association.				
	<i>Areas of Expertise:</i>		Managing or Leading Growth Financial Literacy Senior Officer or CEO Experience Construction Industry Experience Government Affairs (Canadian and US) International Business Service on Public Company Boards Executive Compensation Capital Structuring and Capital Markets Corporate Governance Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		Audit Committee (Chair) Corporate Governance, Nominating and Compensation Committee		
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>	
	Board		10 of 10	100%	
	Audit Committee		4 of 4	100%	
	Corporate Governance, Nominating and Compensation Committee		8 of 8	100%	
	<b>Securities Held or Controlled</b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Satisfies Director Share Ownership Requirement</b>
May 8, 2013	158,761	1,900,369	25.3x	Yes	
<b>Value of Total Compensation Received</b>					
<b>Year</b>	<b>(\$)</b>				
2012	235,000				

Note:

- (1) Mr. Butt also holds \$700,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010, and \$732,000 of 7.00% unsecured subordinated convertible debentures issued by the Corporation on September 29, 2009. The Multiple of Annual Retainer calculation does not include Mr. Butt’s debenture holdings in the Corporation.

<b>ANTHONY P. FRANCESCHINI</b> Age: 62 Edmonton, Alberta Canada  <b>Independent</b>  <b>Director since:</b> 2009	<b>Principal Occupation</b>		Corporate Director		
	Anthony P. Franceschini is a graduate of the Civil Engineering program at the University of Waterloo and has established an accomplished career in the consulting, engineering and design industry. Mr. Franceschini is the retired President and Chief Executive Officer of Stantec Inc., a Toronto Stock Exchange listed issuer specializing in providing professional consulting services in, among others, planning, engineering, architecture, interior design, project management and project economics for infrastructure and facilities projects. Mr. Franceschini joined Stantec Inc. in 1978 and was instrumental in the growth of the company into a 10,000-person professional services firm, serving as President and Chief Executive Officer from June 1, 1998 to May 14, 2009. Mr. Franceschini is a director of Stantec Inc. and also serves as a director of two other publicly traded companies, Esterline Technologies Corporation, a manufacturer in the aerospace/defence market, and Chair of the Board of ZCL Composites Inc., a manufacturer of fibreglass tank systems.				
	<i>Areas of Expertise:</i>		Managing or Leading Growth Financial Literacy Senior Officer or CEO Experience Construction Industry Experience Government Affairs (Canadian and US) International Business Service on Public Company Boards Executive Compensation Capital Structuring and Capital Markets Corporate Governance Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		Audit Committee		
	<i>Current Public Board and Committee Memberships:</i>		Stantec Inc. Esterline Technologies Corporation <i>Executive Committee</i> <i>Compensation Committee (Chair)</i> <i>Nominating and Corporate Governance Committee</i> ZCL Composites Inc. <i>Governance and Compensation Committee</i> <i>Health, Safety and Environmental Committee</i>		
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>	
	Board		10 of 10	100%	
	Audit Committee		4 of 4	100%	
	<b>Securities Held or Controlled</b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (S)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Satisfies Director Share Ownership Requirement</b>
May 8, 2013	15,000	179,550	2.4x	Yes <sup>(2)</sup>	
<b>Value of Total Compensation Received</b>					
<b>Year</b>	<b>(S)</b>				
2012	203,000				

Notes:

- (1) Mr. Franceschini also holds \$100,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010, and \$100,000 of 7.00% unsecured subordinated convertible debentures issued by the Corporation on September 29, 2009. The Multiple of Annual Retainer calculation does not include Mr. Franceschini's debenture holdings in the Corporation.
- (2) Pursuant to the Director Share Ownership Policy, Mr. Franceschini has until 2017 to satisfy the threshold requirement of holding three times his annual Board retainer in Common Shares.

<b>J.D. HOLE</b> Age: 69 Edmonton, Alberta Canada  <b>Independent</b>  <b>Director since:</b> 2009	<b>Principal Occupation</b>		President, J.D. Hole Investments Inc.		
	<p>J.D. Hole became a director of Aecon following the completion of the acquisition by Aecon of Lockerbie &amp; Hole Inc. (“Lockerbie”). Mr. Hole graduated with a Bachelor of Engineering Science degree from the University of Western Ontario in 1967 and joined Lockerbie as a Project Manager in 1969. During his career with Lockerbie, Mr. Hole worked in various positions and helped lead Lockerbie into new territories and markets, including the industrial and municipal market sectors. Mr. Hole was the President and Chief Executive Officer of Lockerbie from 1994 to April 2005 and during that time played an integral part in Lockerbie’s growth and prosperity. Mr. Hole also serves as a director of Wajax Corporation and the Alberta Electric System Operator.</p> <p><i>Areas of Expertise:</i></p> <ul style="list-style-type: none"> <li>Managing or Leading Growth</li> <li>Financial Literacy</li> <li>Senior Officer or CEO Experience</li> <li>Construction Industry Experience</li> <li>Government Affairs (Canadian and US)</li> <li>International Business</li> <li>Service on Public Company Boards</li> <li>Executive Compensation</li> <li>Corporate Governance</li> <li>Risk Management and Risk Mitigation</li> </ul> <p><i>Aecon Committee Memberships:</i></p> <ul style="list-style-type: none"> <li>Environmental, Health and Safety Committee (Chair)</li> </ul> <p><i>Current Public Board and Committee Memberships:</i></p> <ul style="list-style-type: none"> <li>Wajax Corporation</li> <li>Governance Committee</li> <li>Human Resources and Compensation Committee</li> </ul>				
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>	
	Board		10 of 10	100%	
	Environmental, Health and Safety Committee		4 of 4	100%	
	<b>Securities Held or Controlled</b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Satisfies Director Share Ownership Requirement</b>
	May 8, 2013	460,178	5,508,331	73.4x	Yes
	<b>Value of Total Compensation Received</b>				
	<b>Year</b>	<b>(\$)</b>			
2012	210,000				

Note:

- (1) Mr. Hole also holds \$500,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010. The Multiple of Annual Retainer calculation does not include Mr. Hole’s debenture holdings in the Corporation.



<b>ROLF KINDBOM</b> Age: 76 Georgetown, Ontario Canada  <b>Independent</b>  <b>Director since:</b> 2000	<b>Principal Occupation</b>		President, Kindbom Consulting Inc.		
	Rolf Kindbom is a professional engineer and President of Kindbom Consulting Inc., a consulting company in Toronto. Mr. Kindbom has more than 45 years of international business and project management experience in construction, commercial real estate and infrastructure development including private public partnerships in senior executive management positions with the Skanska Group of Sweden and Cathay International Ltd. of Hong Kong. Mr. Kindbom is also a member of the Arbitration and Mediation Institute of Ontario. Mr. Kindbom has a Master of Science in Civil Engineering from the Royal Technical University in Stockholm, Sweden.				
	<i>Areas of Expertise:</i>		Managing or Leading Growth Financial Literacy Senior Officer or CEO Experience Construction Industry Experience International Business Service on Public Company Boards Executive Compensation Capital Structuring and Capital Markets Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		Environmental, Health and Safety Committee		
	<b>Meetings Attended in 2012</b>		<b>#</b>	<b>%</b>	
	Board		10 of 10	100%	
	Environmental, Health and Safety Committee		4 of 4	100%	
	<b>Securities Held or Controlled</b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Meets Director Share Ownership Requirement</b>
	May 8, 2013	50,000	598,500	8.0x	Yes
<b>Value of Total Compensation Received</b>					
<b>Year</b>	<b>(\$)</b>				
2012	203,000				

Note:

- (1) Mr. Kindbom also holds \$15,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010. The Multiple of Annual Retainer calculation does not include Mr. Kindbom's debenture holdings in the Corporation.

<b>MONICA SLOAN</b> Age: 59 Calgary, Alberta Canada  <b>Independent</b>  <b>Director since:</b> N/A <sup>(1)</sup>	<b>Principal Occupation</b>		Corporate Director		
	Ms. Sloan is the former Chief Executive Officer and Managing Director of Intervera Ltd., a data quality product and solutions firm servicing the energy and utilities industry. Prior to Intervera, Ms. Sloan was an Independent Strategy and Management Consultant for ME Sloan Associates focussed on the Canadian energy, oil and gas sector. Ms. Sloan holds a Master of Engineering from Stanford University and a Master of Business Administration from Harvard Business School.				
	<i>Areas of Expertise:</i>		Managing or Leading Growth Financial Literacy Senior Officer or CEO Experience International Business Service on Public Company Boards Executive Compensation Corporate Governance Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		N/A <sup>(1)</sup>		
	<i>Current Public Board Memberships:</i>		Methanex Corporation Corporate Governance Committee Human Resources Committee Responsible Care Committee		
	<b>Meetings Attended in 2012<sup>(1)</sup></b>		<b>(#)</b>	<b>(%)</b>	
	Board		N/A	N/A	
	<b>Securities Held or Controlled<sup>(1)</sup></b>				
		<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer</b>	<b>Satisfies Director Share Ownership Requirement</b>
	May 8, 2013 <sup>(2)</sup>	N/A	N/A	N/A	N/A <sup>(3)</sup>
<b>Value of Total Compensation Received<sup>(1)</sup></b>					
<b>Year</b>	<b>(\$)</b>				
<b>2012</b>	N/A				

Notes:

- (1) Ms. Sloan is a nominee standing for election as a director of the Corporation for the first time and did not serve as a director in 2012.
- (2) Ms. Sloan was not a director as of the date of this Circular.
- (3) Assuming Ms. Sloan will be elected at the Meeting, pursuant to the Director Share Ownership Policy, Ms. Sloan will have until 2018 to satisfy the threshold requirement of holding three times her annual Board retainer in Common Shares.

<b>THE HON. BRIAN V. TOBIN, P.C., O.C., ICD.D</b> Age: 58 Manotick, Ontario Canada  <b>Independent</b>  <b>Director since:</b> 2005	<b>Principal Occupation</b>		Vice Chairman, BMO Capital Markets		
	The Hon. Brian V. Tobin, P.C., served as the Federal Minister of Industry from October 2000 to January 2002. Previously he served as the Premier of Newfoundland and Labrador from 1996 to 2000 and won two consecutive majority governments in provincial elections held in February 1996 and February 1999. Mr. Tobin served as a Member of Parliament from 1980 to 1996 and served as Minister of Fisheries and Oceans in the federal cabinet from 1993 to 1996. Mr. Tobin is Chairman of the board of New Flyer Industries Inc. He is the former CEO and President of Consolidated Thompson Iron Mines Limited which was sold in 2011 to Cliffs Natural Resources Inc. In addition, Mr. Tobin is the Vice Chairman of BMO Capital Markets and is strategic advisor to a number of Canadian corporations. Mr. Tobin is ICD.D certified.				
	<i>Areas of Expertise:</i>		Managing or Leading Growth Financial Literacy Senior Officer or CEO Experience Government Affairs (Canadian and US) International Business Service on Public Company Boards Executive Compensation Capital Structuring and Capital Markets Corporate Governance Risk Management and Risk Mitigation		
	<i>Aecon Committee Memberships:</i>		Corporate Governance, Nominating and Compensation Committee (Chair) Environmental, Health and Safety Committee		
	<i>Current Public Board and Committee Memberships:</i>		New Flyer Industries Inc.		
	<b>Meetings Attended in 2012</b>		<b>(#)</b>	<b>(%)</b>	
	Board		10 of 10	100%	
	Corporate Governance, Nominating and Compensation Committee		8 of 8	100%	
	Environmental, Health and Safety Committee		4 of 4	100%	
	<b>Securities Held or Controlled</b>				
	<b>Common Shares (#)</b>	<b>Total at Risk Value of Common Shares (\$)</b>	<b>Multiple of Annual Retainer<sup>(1)</sup></b>	<b>Satisfies Director Share Ownership Requirement</b>	
May 8, 2013	36,150	432,716	5.8x	Yes	
<b>Value of Total Compensation Received</b>					
<b>Year</b>	<b>(\$)</b>				
2012	226,000				

Note:

- (1) Mr. Tobin also holds \$100,000 of 6.25% unsecured subordinated convertible debentures issued by the Corporation on October 8, 2010. The Multiple of Annual Retainer calculation does not include Mr. Tobin's debenture holdings in the Corporation.

#### D. Board Skills Matrix

The Corporation believes that a board of directors with a diverse set of skills is better able to oversee the wide range of issues that arise in a company of Aecon's size and complexity. Nominees to the Board are selected for their integrity and character, sound and independent judgment, breadth of experience, insight and knowledge and business acumen. The following matrix illustrates the overall experience of the current members of the Board and the new nominee to the Board in a variety of categories that are important to Aecon's business. It also identifies which skills the Board would ideally possess and which will be considered when Aecon recruits new directors and proposes changes to the composition of the Board.

Name of Director	Managing or Leading Growth	Financial Literacy	Senior Officer or CEO Experience	Construction Industry Experience	Government Affairs (Canadian or US)	International Business	Service on Public Company Boards	Executive Compensation	Capital Structuring and Capital Markets	Corporate Governance	Risk Management and Risk Mitigation
John M. Beck	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Austin C. Beutel		✓	✓				✓	✓	✓	✓	✓
Michael A. Butt	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓
Anthony P. Franceschini	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
J.D. Hole	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓
Rolf Kindbom	✓	✓	✓	✓		✓	✓	✓	✓		✓
Monica Sloan	✓	✓	✓			✓	✓	✓		✓	✓
The Hon. Brian V. Tobin	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓

#### E. Director Independence

National Instrument 58-101 *Disclosure of Corporate Governance Practices* ("NI 58-101") and National Policy 58-201 *Corporate Governance Guidelines* ("NP 58-201") set out a series of Canadian Securities Administrators ("CSA") guidelines for effective corporate governance (collectively, the "CSA Guidelines"), including the criteria used in determining the independence of directors. The Board shall at all times be constituted of a majority of individuals who are independent within the meaning of the CSA Guidelines. Based on the information received from each director of Aecon, the Board has concluded that all directors, with the exception of John M. Beck, are independent within the meaning of the CSA Guidelines.

As shown in the following table, seven of eight nominees for election to the Board are independent:

Name of Director	Independent	Not Independent	Reason for Non-Independent Status
John M. Beck		✓	Mr. Beck is the Chief Executive Officer of Aecon
Austin C. Beutel	✓		N/A
Michael A. Butt	✓		N/A
Anthony P. Franceschini	✓		N/A
J.D. Hole	✓		N/A
Rolf Kindbom	✓		N/A
Monica Sloan	✓		N/A
The Hon. Brian V. Tobin	✓		N/A

As at the financial year ended December 31, 2012, all of the members of the Audit Committee, CGNC Committee and EHS Committee were considered "independent" under the CSA Guidelines. Please see the section entitled "Corporate Governance Matters – Board Committees" in this Circular for additional details.

#### **F. Director Attendance**

The following table summarizes the attendance, at Board and committee meetings held during the financial year ended December 31, 2012, of the individuals who served as directors of the Corporation in 2012 and who are standing for re-election. The Board places a premium on active participation and attendance as evidenced by the below figures. Consideration is given to the attendance record of directors in assessing the proposed nominees for election as directors to ensure that directors are able to continue to devote sufficient time to the business and affairs of the Corporation. During the financial year ended December 31, 2012, each proposed nominee for election as a director attended every Board meeting held during the period that such individual was a director of the Corporation, each member of the Audit Committee attended 100% of the Audit Committee meetings held during the period that such individual was a member of the Audit Committee, each member of the CGNC Committee attended 100% of the CGNC Committee meetings held during the period that such individual was a member of the CGNC Committee and each member of the EHS Committee attended 100% of the EHS Committee meetings held during the period that such individual was a member of the EHS Committee. As evidenced by the directors' exemplary attendance record, a quorum of a majority of the Board of Directors was met at every Board meeting held in 2012.

<b><u>Director</u></b>	<b><u>Board Meetings Attended</u></b>	<b><u>Audit Committee Meetings Attended</u></b>	<b><u>CGNC Committee Meetings Attended</u></b>	<b><u>EHS Committee Meetings Attended</u></b>	<b><u>Total Meetings</u></b>	<b><u>Overall Meeting Attendance</u></b>
John M. Beck	10/10	N/A	N/A	N/A	10/10	100%
Austin C. Beutel	10/10	4/4	N/A	N/A	14/14	100%
Michael A. Butt	10/10	4/4	8/8	N/A	22/22	100%
Anthony P. Franceschini	10/10	4/4	N/A	N/A	14/14	100%
J.D. Hole	10/10	N/A	N/A	4/4	14/14	100%
Rolf Kindbom	10/10	N/A	N/A	4/4	14/14	100%
The Hon. Brian V. Tobin, P.C.	10/10	N/A	8/8	4/4	22/22	100%

#### **G. Director Summary Compensation Table**

Director compensation is set by the Board on the recommendation of the CGNC Committee. The CGNC Committee seeks to maintain director compensation at a level that is competitive with director compensation at comparable companies. The Corporation retained Towers Watson to provide benchmarking information in this regard and to provide information on general trends and practices in director compensation. In 2011, Towers Watson conducted a comparative review of director compensation drawing on two comparator groups which included construction and engineering companies based in Canada and the United States and Canadian companies with comparable revenue to the Corporation. Based on the results of the benchmarking review, the CGNC Committee set the current annual retainer, committee membership and chairmanship retainers and meeting attendance fees. The CGNC Committee also determined that the Audit Committee Chair retainer should be differentiated from the annual retainer paid to Chairs of other committees in order to reflect the increased responsibility, risk and time commitment associated with serving as Chair of the Audit Committee.

The following table sets forth the details regarding compensation paid to the Corporation's non-management directors during the financial year ended December 31, 2012.

<u>Name<sup>(1)</sup></u>	<u>Fees Earned</u>	<u>Share-Based Awards</u>	<u>Option-Based Awards<sup>(2)</sup></u>	<u>Non-Equity Incentive Plan Compensation</u>	<u>Pension Value</u>	<u>All Other Compensation</u>	<u>Total</u>
	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Austin C. Beutel	100,000	Nil	103,000	Nil	Nil	Nil	203,000
Michael A. Butt	132,000	Nil	103,000	Nil	Nil	Nil	235,000
Anthony P. Franceschini	100,000	Nil	103,000	Nil	Nil	Nil	203,000
J.D. Hole	107,000	Nil	103,000	Nil	Nil	Nil	210,000
Rolf Kindbom	100,000	Nil	103,000	Nil	Nil	Nil	203,000
The Hon. Brian V. Tobin, P.C.	123,000	Nil	103,000	Nil	Nil	Nil	226,000
Robert P. Wildeboer	206,000	Nil	103,000	Nil	Nil	Nil	309,000

Notes:

- (1) John M. Beck was an NEO (as defined hereinafter) and as such, his compensation as a director of the Corporation is included in the column entitled "Total Compensation" under the heading "Summary Compensation Table".
- (2) See Note 2 to the Summary Compensation Table herein.

#### **H. Director Fee Compensation**

Each non-management director of the Corporation is remunerated at the rate of \$75,000 per annum and receives \$1,500 for each meeting of the Board attended. Chairs of committees of the Board are entitled to a further \$12,500 per annum, except for the Chair of the Audit Committee, who receives a further \$20,000 per annum, and all committee members receive \$4,000 per annum for each committee of the Board on which they serve. The Chair and each committee member receive \$1,500 per committee meeting attended. From time to time, senior management of the Corporation requests that independent members of the Board participate in special meetings in their capacities as directors in order to both take advantage of their diverse skills and experience and to provide input on behalf of the Board for which the directors receive a special meeting fee. There were no special meetings of the Board in 2012. Non-management directors do not receive share-based compensation but, from time to time, upon recommendation of the CGNC Committee, they may be granted stock options as discussed below.



The following table sets forth the breakdown of the non-management directors' fees earned for the financial year ended December 31, 2012.

<u>Name</u> <sup>(1)</sup>	<u>Board Annual Retainer</u>	<u>Committee Chair/Member Retainer</u>	<u>Aggregate Board Attendance Fee</u>	<u>Aggregate Committee Attendance Fee</u>	<u>Total</u>
	(\$)	(\$)	(\$)	(\$)	(\$)
Austin C. Beutel	75,000	4,000	15,000	6,000	100,000
Michael A. Butt	75,000	24,000	15,000	18,000	132,000
Anthony P. Franceschini	75,000	4,000	15,000	6,000	100,000
J.D. Hole	75,000	12,500	13,500	6,000	107,000
Rolf Kindbom	75,000	4,000	15,000	6,000	100,000
The Hon. Brian V. Tobin, P.C.	75,000	16,500	13,500	18,000	123,000
Robert P. Wildeboer	75,000	104,000 <sup>(2)</sup>	15,000	12,000	206,000

Notes:

- (1) John M. Beck was an NEO and as such did not receive fees in respect of his participation in Board meetings.  
(2) Includes \$100,000 as a retainer for serving as Vice Chairman and Lead Director of the Corporation in 2012.

**I. Director Incentive Plan Awards**

**(i) Outstanding Share-Based Awards and Option-Based Awards**

The following table sets forth the details regarding the option-based incentive plan awards for each non-management director of the Corporation outstanding as at December 31, 2012.

<u>Name<sup>(1)</sup></u>	<u>Number of Securities Underlying Unexercised Options</u>	<u>Option Exercise Price</u>	<u>Option Expiration Date</u>	<u>Value of Unexercised in-the-money Options<sup>(2)</sup></u>
	(#)	(\$)		(\$)
Austin C. Beutel	100,000	14.95	August 5, 2013	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
Michael A. Butt	100,000	14.95	August 5, 2013	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
Anthony P. Franceschini	100,000	11.29	May 14, 2014	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
J.D. Hole	100,000	11.29	May 14, 2014	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
Rolf Kindbom	100,000	14.95	August 5, 2013	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
The Hon. Brian V. Tobin, P.C.	100,000	14.95	August 5, 2013	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil
Robert P. Wildeboer	100,000	14.95	August 5, 2013	Nil
	25,000	9.66	March 11, 2016	24,750
	20,000	12.95	March 7, 2017	Nil

Notes:

- (1) John M. Beck was an NEO, and as such the options granted to him as a director of the Corporation are included in the column entitled "Option-Based Awards" under the heading "Summary Compensation Table".
- (2) Based on the closing price of the Common Shares on the TSX on December 31, 2012, being \$10.65 per share and the option exercise price of the stock options.

## (ii) Director Option Awards

Each director of the Corporation is eligible to participate in the Option Plan. Option grants for directors are approved by the Board based on the recommendations of the CGNC Committee. The number of stock options granted is based on competitive and market conditions, including options awarded to directors of other corporations of comparable market capitalization to the Corporation. When determining whether and how many new option grants will be made, the CGNC Committee takes into account the amount and terms of any outstanding options.

Since 1998, there have been a total of five director option grants. If a director had been in place since 1998, as at December 31, 2012, such director would have received a total of 320,000 options being 75,000 in 2000; 100,000 in 2006; 100,000 in 2008; 25,000 in 2011; and 20,000 in 2012.

The Board, on the recommendation of the CGNC Committee, has traditionally granted options to directors on the foregoing basis, although it is not bound to a specific policy that a particular number of options be granted at particular times. The CGNC Committee and the Board believe that a portion of director compensation should include equity grants for all non-management directors in addition to a director retainer and a stipend for meetings attended.

The grant of stock options, which has consistently been a part of Aecon's director compensation arrangements, has allowed Aecon to provide directors with competitive compensation which includes an equity component in order to align director interests with those of Shareholders.

## (iii) Value Vested or Earned During the Financial Year Ended December 31, 2012

The following table sets forth the details regarding the value vested or earned of incentive plan awards for each non-management director of the Corporation for the financial year ended December 31, 2012.

<u>Name</u> <sup>(1)</sup>	<u>Option-Based Awards – Value Vested During the Year</u> <sup>(2)</sup>	<u>Non-Equity Incentive Plan Compensation – Value Earned During the Year</u>
	<b>(\$)</b>	<b>(\$)</b>
Austin C. Beutel	Nil <sup>(3)</sup>	Nil
Michael A. Butt	Nil <sup>(3)</sup>	Nil
Anthony P. Franceschini	Nil <sup>(4)</sup>	Nil
J.D. Hole	Nil <sup>(4)</sup>	Nil
Rolf Kindbom	Nil <sup>(3)</sup>	Nil
The Hon. Brian V. Tobin, P.C.	Nil <sup>(3)</sup>	Nil
Robert P. Wildeboer	Nil <sup>(3)</sup>	Nil

### Notes:

- (1) John M. Beck was an NEO, and as such the value vested during the year in respect of option-based awards is included in the column entitled "Option-Based Awards – Value Vested During the Year" under the heading "Summary Compensation Table – Value Vested or Earned During the Financial Year Ended December 31, 2012".
- (2) Based on the closing price of the Common Shares on the TSX on December 31, 2012, the last trading day of fiscal 2012, being \$10.65 per share and the option exercise price of the stock options.
- (3) For each noted director, 20,000 options with an option exercise price of \$12.95 vested on March 7, 2012.
- (4) For each noted director, 20,000 options with an option exercise price of \$12.95 vested on March 7, 2012 and an additional 25,000 options with an option exercise price of \$11.29 vested on May 14, 2012.

### III. ADVISORY VOTE ON EXECUTIVE COMPENSATION (“SAY-ON-PAY VOTE”)

The Corporation’s compensation policies and procedures are based on the principle of pay for performance. The Board believes they align the interests of the Corporation’s executive team with the long-term interests of our Shareholders. The Board also believes that Shareholders should have the opportunity to fully understand its objectives, philosophy and principles when making executive compensation determinations and that Shareholders should have input with respect to the Board’s overall approach to executive compensation. This non-binding advisory Shareholder vote, commonly known as “Say-on-Pay,” gives each Shareholder an opportunity to either endorse or not endorse the Corporation’s approach to its executive pay program and policies through the following resolution:

**“Resolved, on an advisory basis and not to diminish the role and responsibilities of the Board, that the Shareholders accept the approach to executive compensation disclosed in this management information circular delivered in advance of the 2013 annual meeting of shareholders of the Corporation.”**

Because your vote is advisory, it will not be binding upon the Board. However, the CGNC Committee will take the outcome of the vote, together with feedback received from Shareholders in its other engagement activities, into account when considering future executive compensation arrangements. We believe the Say-on-Pay proposal demonstrates Aecon’s commitment to its shareholders. The Chair of the CGNC Committee has made himself available for discussions with Shareholders in connection with Aecon’s approach to executive compensation. Please see the “Corporate Governance Matters” section, under the heading “Say-on-Pay Vote,” and the contact information under the heading “Shareholder Feedback and Communication” of this Circular for more details on how you can ask questions of the Board and the CGNC Committee.

The results of the Say-on-Pay advisory vote will be disclosed as part of the report on voting results for the Meeting.

**THE BOARD RECOMMENDS A VOTE FOR THE CORPORATION’S APPROACH TO EXECUTIVE COMPENSATION, AS DESCRIBED IN THE “STATEMENT OF EXECUTIVE COMPENSATION” IN THIS CIRCULAR.**

### IV. APPOINTMENT AND REMUNERATION OF AUDITORS

The Shareholders will be asked at the Meeting to pass a resolution confirming the re-appointment of PricewaterhouseCoopers LLP, Chartered Accountants, of 18 York Street, Suite 2600, Toronto, Ontario, Canada M5J 0B2 as auditors of the Corporation. PricewaterhouseCoopers LLP were the Corporation’s auditors for the financial year ended December 31, 2012.

**THE BOARD RECOMMENDS A VOTE FOR THE RE-APPOINTMENT OF PRICEWATERHOUSECOOPERS LLP AS AUDITORS OF THE CORPORATION FOR THE FINANCIAL YEAR ENDING DECEMBER 31, 2013 AND AUTHORIZING THE BOARD TO FIX THE AUDITORS’ REMUNERATION.**

## SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The following table sets forth as at December 31, 2012, the number of securities to be issued upon exercise of outstanding options, the weighted exercise price of such outstanding options and the number of securities remaining available for future issuance under all equity plans previously approved by Shareholders. As at the financial year ended December 31, 2012, the Corporation did not have any equity plans that had not been approved by Shareholders nor are any such plans in effect as of the date of this Circular.

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>Weighted average exercise price of outstanding options, warrants and rights</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column)</u>
Equity compensation plans approved by security holders			
Stock Option Plan	1,910,000 Common Shares	\$12.90	2,056,666 Common Shares
<b>Total</b>	<b>1,910,000 Common Shares</b>	<b>\$12.90</b>	<b>2,056,666 Common Shares</b>

## STATEMENT OF EXECUTIVE COMPENSATION

For the financial year ended December 31, 2012, the Corporation had five named executive officers (“NEOs”), namely: (i) John M. Beck, Chairman and Chief Executive Officer; (ii) David Smales, Executive Vice President and Chief Financial Officer; (iii) Terrance L. McKibbin, Executive Vice President and Chief Operating Officer; (iv) Steven N. Nackan, President, Aecon Concessions; and (v) Paul P. Koenderman, Executive Vice President and Executive Chairman, Aecon Industrial.

The objective of the below disclosure is to communicate to Shareholders the compensation the Corporation paid to its NEOs for the financial year ended December 31, 2012, to provide insight into executive compensation as a key aspect of the overall stewardship and governance of the Corporation, and to inform Shareholders as to how decisions about executive compensation matters relating to the Corporation are made.

### Compensation Committee Report

The CGNC Committee has reviewed and discussed with management the following Compensation Discussion and Analysis. Based on that review and discussion, the CGNC Committee has recommended to the Board that the following Compensation Discussion and Analysis be included in this Circular.

### Compensation Discussion and Analysis

#### I. CORPORATE GOVERNANCE, NOMINATING AND COMPENSATION COMMITTEE

##### A. *Composition*

As of the date of this Circular, the CGNC Committee is comprised of three members of the Board, namely: (i) The Hon. Brian V. Tobin P.C. (Chair); (ii) Robert P. Wildeboer; and (iii) Michael A. Butt, none of whom is eligible to participate in the Corporation’s executive compensation programs. Mr. Wildeboer is also the Vice Chairman and Lead Director of the Corporation. None of the members of the CGNC Committee is an officer, employee or former officer or employee of the Corporation or any of its affiliates and each is considered “independent” of the Corporation within the meaning of the CSA Guidelines.

The CGNC Committee is responsible for oversight of the Corporation’s compensation plans, including conducting periodic reviews of the Corporation’s compensation philosophy and developing and fostering a compensation policy that rewards the creation of shareholder value and reflects an appropriate balance between

short and long-term performance. With respect to compensation matters, the CGNCC Committee makes recommendations to the Board on all aspects of executive compensation relating to the Corporation, particularly those regarding executive officers, including salary and salary structure for executives and employees, bonus awards, stock option grants, and incentive plans and policies. In late 2012 and early 2013, Meridian Compensation Partners (“Meridian”), the independent consultant to the CGNC Committee, conducted an assessment of competitive positioning of Aecon’s executive compensation relative to the comparator group (see section “D. Benchmarking” below for a detailed discussion of the selection process and criteria used to establish the comparator group). As part of this review, Meridian considered the levels and mix of NEO compensation.

#### **B. *Executive Compensation Experience and Expertise of the CGNC Committee***

Brian V. Tobin has been a member of the CGNC Committee since its formation in 2011 and was a member of the predecessor Human Resources and Compensation Committee (the “**HRC Committee**”) commencing in June 2005. Mr. Tobin has held a number of senior executive and chair roles with other companies, is currently the Vice-Chairman of BMO Capital Markets, the Chair of New Flyer Industries Inc. and is ICD.D certified. Robert P. Wildeboer is the Executive Chair of Martinrea International Inc. Mr. Wildeboer is the Vice Chairman and Lead Director of Aecon, has been a member of the Board since 1993, was the chair of the CGNC Committee until July 2011 and was the former chair of the HRC Committee. Michael A. Butt is the Chairman and Chief Executive Officer of Buttcon Limited. Mr. Butt has held executive positions in the construction industry over the last 40 years, has been a member of the Board since 1994, has been a member of the CGNC Committee since its formation and was a member of the predecessor HRC Committee. As such, each member of the CGNC Committee has significant experience and expertise in executive compensation.

#### **C. *Objectives of Executive Compensation Program and Strategy***

The nature of the industry in which Aecon participates is based on delivering successful projects to clients with positive financial results to the Corporation. The importance placed on performance and delivering positive financial results is woven through Aecon’s executive compensation philosophy which ensures that total compensation for its NEOs is competitive and directly linked to the actual performance results of both the individual officer and the Corporation. The objective of the Corporation’s compensation policy is to attract, retain and motivate highly competent individuals who can ensure the current and long-term success of the Corporation. The Corporation’s NEO compensation program is designed to reward the NEOs for delivering positive financial results which has the consequential effect of increasing shareholder value, achieving superior corporate performance, improving operations and executing on corporate strategy. The same results driven approach is taken by the Corporation with respect to the compensation of management personnel other than the NEOs.

The CGNC Committee and the Board as a whole, working with management, have been successful in assembling an executive team that has driven the growth of the Corporation over the past several years. The CGNC Committee plays a key role in supporting the Board in its oversight of succession planning (see the section entitled “Corporate Governance Matters – Succession Planning” in this Circular). At the corporate level, the CGNC Committee believes that John M. Beck, Chief Executive Officer, is ably backed by a strong team of executives.

The Corporation has four operating segments, each of which is directed by a senior executive officer who reports directly to the Chief Operating Officer. The objective of the Corporation’s operating structure is to implement and maintain strong executive teams at the operating divisional level while realizing synergies from the Corporation’s “One Aecon” approach under the direction of the Chief Operating Officer. Furthermore, the Corporation has established an executive committee (the “**Executive Committee**”) comprised of key divisional and corporate executives and headed by the Chief Executive Officer. The Executive Committee is charged with developing, implementing and coordinating the goals and strategy of the Corporation.

#### **D. *Benchmarking***

The CGNC Committee benchmarks compensation against a comparator group (the “**Comparator Group**”), which is comprised of publicly traded construction and engineering, metals and mining, machinery, energy equipment, road and rail transportation, professional services and metal fabricating companies that are of comparable size, scope, market presence and/or complexity to the Corporation and that comprise the Corporation’s primary competition for talent and for customers. The Corporation is positioned approximately at the median of the Comparator Group, which is comprised of companies ranging from approximately one third to three times the size of the Corporation, on the basis of revenue and assets. The Comparator Group was recommended by the CGNC



Committee's independent compensation advisor, Meridian Compensation Partners and approved by the CGNC Committee, taking into account the Corporation's direct competitors for executive talent. The Comparator Group includes high-performance companies, market share leaders, innovators, and businesses with desirable cultures and recognized management talent. Some international competitors are included in the Comparator Group because of the limited number of comparable publicly traded construction and infrastructure companies in Canada. The Corporation does not target compensation to a particular level, but uses benchmarking as a reference in setting compensation.

The following table sets out the Corporation's 2012 Comparator Group companies:

<u>Company</u>	<u>2011 Revenue (\$M)</u>	<u>Company</u>	<u>2011 Revenue (\$M)</u>
Armtec Infrastructure Inc.	954	Linamar Corp.	2,861
Bird Construction Inc.	974	Martinrea International Inc.	2,193
Canadian Pacific Railway Ltd.	5177	Mastec Inc.	3,009
Canam Group Inc.	881	North American Energy Partners	1,007
Churchill Corp.	1,409	Quanta Services Inc.	4,624
Emcor Group Inc.	5,613	SNC-Lavalin Group Inc.	7,210
Finning International Inc.	5,895	Stantec Inc.	1,356
Genivar Inc.	652	Toromont Industries Ltd.	1,382
Granite Construction Inc.	2,010	Tutor Perini Corp.	3,716
KBR Inc.	9,103	URS Corp.	9,545

#### **E. *Independent Advice***

In 2012, the CGNC Committee retained independent compensation consultants Meridian to provide independent advice to the CGNC Committee in connection with matters pertaining to executive compensation. Meridian performed benchmarking analysis and provided advice respecting the Comparator Group. Meridian also provided advice to the CGNC Committee about director compensation, the relationship between compensation and enterprise risk, the Corporation's executive compensation programs and governance and compensation best practices as set out by institutional shareholder services. Meridian does not provide any services to management of the Corporation. Towers Watson provided independent advice on the annual incentive plan and compensation best practices. All services provided by, and fees paid to, the compensation consultants at the request of management not related to executive compensation were pre-approved by the CGNC Committee.

The table below reports the fees paid by the CGNC Committee to independent compensation consultants in the 2012 and 2011 financial years. Other than the services described above with respect to compensation matters, no additional services were provided to the Corporation by independent compensation consultants.

<u>Consultant</u>	<u>Type of Fees</u>	<u>2012</u>	<u>2011</u>
Meridian	Executive compensation-related fees	\$19,150	\$5,917
	All other fees	Nil	Nil
Towers Watson	Executive compensation-related fees	Nil	\$7,240
	All other fees	\$3,402	Nil

## II. MANAGING COMPENSATION RELATED RISK

### A. *General Compensation Policies and Practices*

In 2012, the CGNC Committee considered the implications of the risks associated with the Corporation's compensation policies and practices and retained Meridian, an independent consulting firm, to provide advice to the CGNC Committee on compensation related risk. The CGNC Committee is actively involved in the risk oversight of the Corporation's compensation policies and practices. Managing enterprise risk is embedded in all of the Corporation's key decisions and the Board directly approves all significant projects undertaken by the Corporation.

The Corporation uses the following practices to discourage or mitigate excessive risk-taking:

- the Board approves the Corporation's strategic business plan, financial and other targets and budgets, which are considered in the context of assessing performance and awarding incentives, before the start of each year;
- incentive awards for divisional employees are based on division-wide actual financial results, personal performance and safety records and are fixed as a percentage of operating profit;
- incentive awards for corporate employees are based on company-wide actual financial results and personal performance and are fixed as a percentage of the Corporation's earnings before taxes;
- there is an appropriate mix of pay, including fixed and performance based compensation with short and longer term performance conditions;
- the Corporation has share ownership requirements for NEOs and expressly prohibits hedging of Common Shares and share-based compensation awards;
- the Corporation has a clawback policy which allows it to require repayment of incentive compensation under certain circumstances (see the section entitled "B. Clawback Policy" below);
- amounts are not paid under the Corporation's annual incentive plans until achievement of the relevant financial results have been confirmed by the audited financial statements;
- the Corporation's performance-based long-term incentive programs include restricted share units ("RSUs") which vest over three years and deferred share units ("DSUs") which vest at the end of employment. The RSUs are granted annually with overlapping vesting periods. These programs ensure that executives remain exposed to the risks of their decisions and that vesting periods align with risk realization periods;
- the Board is responsible for assessing and monitoring the Corporation's enterprise risks. As well, Mr. Butt is a member of both the Audit Committee (which has direct responsibility for assessing the Corporation's financial and enterprise risks) and the CGNC Committee. Accordingly, the CGNC Committee has direct information respecting the Corporation's enterprise risk when making compensation decisions; and
- the CGNC Committee maintains overall discretion to adjust annual incentive payments to take into account both unexpected and extraordinary events.

As a result of the CGNC Committee's review of its compensation plans, it has concluded that there are no identified risks arising from its compensation programs which are reasonably likely to have a material adverse effect on the Corporation.

### B. *Clawback Policy*

As part of Aecon's compensation framework for employees, which is intended to align compensation with the creation of long-term Shareholder value without encouraging excessive risk-taking, Aecon has implemented a clawback policy. Under the terms of the clawback policy, if Aecon's financial statements are restated as a result of wilful misconduct by an employee and that employee's incentive award was greater than it would have been had the misstatement not occurred, upon demand by Aecon, the employee will be required to repay the total value of any cash or deferred incentive payment and any gains arising from stock options that vested and were exercised within the 12 months preceding the date on which Aecon determines the misconduct occurred.

### C. *Hedging Prohibition*

The Corporation maintains a policy prohibiting executives and directors from, among other things, entering into speculative transactions and transactions designed to hedge or offset a decrease in market value of Common Shares or share-based incentive awards. Accordingly, senior executives and directors may not sell short, buy put options or sell call options on the Common Shares or purchase financial instruments (including prepaid variable contracts, equity swaps, collars or units of exchange funds) which hedge or offset a decrease in market value of the Common Shares.

### D. *Senior Executive Share Ownership Policy*

The Corporation has a Senior Executive Share Ownership Policy pursuant to which the Corporation's senior executives are required to hold Shares, RSUs and DSUs with an aggregate value as follows:

Chief Executive Officer	3 times annual base salary
Executive Operations Team (“EOT”) members who report directly to the CEO (including all NEOs)	1 time annual base salary
All other EOT members	½ time annual base salary

This requirement must be met by the later of 2017 (2015 for the CEO) and within five years of appointment. As of the date of this Circular, the value of Common Shares, RSUs and DSUs held by John M. Beck, the Chief Executive Officer was \$7,508,589 or 10.7 times his base salary for the year ending December 31, 2012.

### E. *Equity Participation Programs*

A critical element of executive compensation is equity participation by senior executives of the Corporation. The CGNC Committee believes that executives must be motivated not only to improve financial results, but also the Corporation's share price over the long-term for the benefit of Shareholders. Senior executives are required to own a significant number of Common Shares pursuant to the Senior Executive Share Ownership Policy.

Long-term incentive compensation for senior executives (including the NEOs) is provided through the Corporation's long-term incentive plan (“LTIP”). Awards granted pursuant to the LTIP are made in the form of (i) performance-based DSUs or RSUs; and (ii) through stock option grants under the Corporation's stock option plan (the “Option Plan”).

## III. ELEMENTS OF COMPENSATION

Total compensation for NEOs consists of four principal components: (i) base salary; (ii) incentive bonus awards linked directly to the Corporation's performance and financial results; (iii) equity participation programs; and (iv) pension benefits. Each component has a different function, as described in greater detail below, but all elements work together to reward the NEOs appropriately for individual and corporate performance. Base salary generally forms a significant portion of an NEO's total compensation. However, bonus awards and equity based compensation have the potential to be significant elements of an NEO's total compensation as the Corporation's performance and financial results improve or as its Common Share price appreciates.

In making compensation recommendations to the Board in respect of the Corporation's 2012 financial year, the CGNC Committee considered the financial results achieved by the Corporation and management's performance in achieving goals and strategic targets set by the Corporation from time to time. The CEO, CFO and COO of the Corporation complete scorecards in respect of their performance objectives which are set by the CGNC Committee. The scorecards consist of target ratings on a quarterly and annual basis, and evaluate the individual's operational, strategic, process and personal objectives. The CGNC Committee considers the scorecards as a factor in evaluating the individual's performance and in setting compensation. In addition, the CGNC Committee and the Board maintain overall discretion to reduce or increase the size of the variable portion of the total compensation in extraordinary circumstances, such as material changes in business performance, major regulatory changes or risk failures, exceptional achievements by a particular NEO or to address unique or unexpected market events.

In the 2012 financial year, the total compensation of the NEOs as a group was comprised, on average, of base salary as to 24.0%, performance-based cash incentive bonus awards as to 29.5%, equity participation programs as to 41.1% (comprised of long-term incentive plan awards as to 40.1% and stock option plan awards as to 1.0%), other compensation and taxable benefits as to 4.0% and pension benefits as to 1.2%.

**A. Base Salary**

Base salaries are considered an essential element in attracting and retaining the Corporation's senior executives, including the NEOs, and rewarding them for individual and corporate performance. Base salaries for 2012 were consistent with determinations made in previous years and were determined based on the skill, ability, experience and contributions of the individual executive, the need to attract and retain executives and recommended base salary ranges applicable to executive positions (from time to time, as appropriate, the CGNC Committee has engaged independent compensation consultants as an additional source of information in making its compensation recommendations). As most construction companies comparable to the Corporation are privately owned or are divisions of large public companies, there is limited comparative compensation information available to the CGNC Committee and the Board in order to assist in determining levels of compensation for the NEOs. Notwithstanding the foregoing, the CGNC Committee believes that the base salaries of the NEOs are competitive with industry norms and consistent with public companies having comparable revenues to that of the Corporation. The CGNC Committee's executive compensation philosophy has generally been to set base salaries slightly below the average for comparable positions in comparable companies and to structure performance and financial results related compensation in a manner that allows executives to increase their compensation, through delivery of superior financial results, to a level above the average paid at comparable companies.

**B. Bonus Awards**

The Corporation's performance-based short-term incentive plans ("STIP") provide NEOs with the opportunity to receive annual cash bonuses based on individual and corporate performance financial results for the previous financial year. If individual performance goals are met and if the Corporation achieves positive financial results, NEOs will be eligible to earn a bonus award based exclusively on such performance. Under the terms of the plan, the CGNC Committee establishes a performance-based profit-sharing pool for employees which is a fixed percentage of Aecon's actual earnings before tax in the most recently completed financial year. For 2012, the performance-based profit-sharing pool was 5% of the Corporation's earnings before taxes. Within this performance-based profit sharing pool, each NEO is assigned a number of profit sharing points at the start of the year based on: (a) his or her role and level within Aecon; (b) individual job performance; and/or (c) years of service with Aecon. At the end of the year, each NEO's profit sharing points are adjusted up or down to reflect individual performance. The amount of profit sharing points awarded to the CEO is based as to 90% on the Corporation's performance and financial results and 10% on achievement of individual goals. For the other NEOs, the amount of profit sharing points awarded is 80% based on the Corporation's performance and financial results and 20% based on the achievement of individual goals.

At the end of the fiscal year, each NEO's bonus is based on the funding level of the performance-based profit-sharing pool divided by the total number of profit sharing points of all employees, multiplied by the NEO's adjusted profit sharing points. If corporate performance and financial results are disappointing, the profit-sharing pool used for NEO bonuses will decrease and if corporate performance and financial results are exceptional, the profit-sharing pool and correspondingly, each NEO's potential bonus award will increase. This methodology specifically ties the value of each NEO's annual bonus award directly to the performance and financial results of the Corporation through the amount of earnings before taxes generated for the Corporation. The CGNC Committee believes this performance-based approach is an effective method to create value for Shareholders over both the short and long-term.

Aecon's STIP program is designed to be performance-based and results driven in order to reward individuals for positive corporate performance and financial results. The determination of the amount of a STIP award to any one NEO in a given financial year takes into consideration the Corporation's overall STIP allocation for key senior executives. As illustrated in the Summary Compensation Table below, the STIP awards earned by Aecon's NEOs in 2012 were generally higher than those earned in 2011. This trend was true for executives in the corporate office and across all operating segments as the Corporation's financial performance, in particular earnings before taxes, exceeded the financial results achieved in 2011.

### **C. Long-Term Incentive Plan**

#### **(i) DSUs and RSUs**

Aecon grants performance-based DSU and RSU awards under its LTIP designed both to focus senior executives on the long-term financial performance of the Corporation and to serve as a retention tool for select executives by providing a financial disincentive for LTIP participants to leave the Corporation prematurely. The level of DSU and RSU awards granted each year under the LTIP are based on the corporate performance and financial results over a rolling three-year period and performance of the senior executive and feature vesting periods that extend well into the future.

The LTIP, which is open to a limited number of senior executives of the Corporation, is funded based on 10% of Aecon's earnings before interest and tax over a rolling three-year period. A significant portion of the performance-based awards are DSUs which do not vest until retirement (or other cessation of employment) with the balance of any such awards comprised of RSUs which vest over a three-year period. DSU and RSU awards are forfeited if the executive resigns his or her employment with Aecon. The Board believes that the DSUs and RSUs align the interests of key executives to the long-term interests of Shareholders.

Due to the phantom share nature of the DSU and RSU awards, Aecon funds a trust account (the "Trust") designed to reduce the financial risk to Aecon associated with share price appreciation between the time of grant of the award and the time of vesting. At the end of fiscal 2012, the Trust held 2,800,697 Common Shares. All Common Shares held by the Trust were purchased in the market by an independent Trustee.

#### **(ii) Stock Option Plan**

The CGNC Committee believes that incentive compensation in the form of stock option grants aligns compensation with Shareholder interests and is necessary to attract and retain both senior executives and managerial talent at other levels in a highly competitive industry. In 2012, stock options to acquire up to an aggregate of 210,000 Common Shares were granted to executives and employees. No options previously granted were otherwise amended, replaced or modified in 2012. All of the options granted to executives and employees in 2012 have a three-year vesting period, with one-third vesting on each of the first, second and third anniversaries of the date of grant.

Option awards are discretionary, as recommended by the CGNC Committee to the Board. The Chief Executive Officer has requested in the past, and may request in the future, that options be granted to senior executives, other executives, non-executives or new hires. The CGNC Committee considers a variety of factors in exercising its discretion, including, without limitation, the compensation philosophy and practices of the Corporation as described herein, individual or collective management performance, level of responsibility of the individual, industry compensation practices, previous grants of options and general compensation trends.

The CGNC Committee believes that the compensation of the Corporation's senior executives and managerial talent should be significantly linked to the Corporation's business performance in order to enhance the Corporation's long-term success and value. Consequently, in May 2013, the Corporation amended its Option Plan to clarify that the Corporation may not repurchase underwater options for cash. Although the Corporation has not repurchased underwater options for cash, the Board wished to make the rule explicit.

For a summary of the principal terms of the Option Plan, please see the Corporation's management proxy circular in respect of the Corporation's annual and special meeting held on June 15, 2010 filed under the Corporation's SEDAR profile at [www.sedar.com](http://www.sedar.com).

The total number of Common Shares reserved under the Stock Option Plan is 5,000,000 9.0% of the Corporation's issued and outstanding Common Shares. The following table summarizes stock options granted over the last two years:

	<u>2011</u>	<u>2012</u>
Number of Stock Options Granted	350,000	210,000
Number of Employees and Directors who were Granted Stock Options	11 <sup>(1)</sup>	9 <sup>(2)</sup>
Number of Stock Options Outstanding as at Year End	1,750,000	1,910,000
Number of Stock Options Granted in the Year as a Percentage of Outstanding Common Shares as at Year End	0.6%	0.4%
Number of Stock Options Outstanding as a Percentage of Outstanding Common Shares as at Year End	3.1%	3.5%
Average Weighted Exercise Price of Stock Options Outstanding	\$13.02	\$12.90
Number of Stock Options Exercised	343,650	0

Notes:

- (1) Three senior executives were granted an aggregate of 150,000 options in 2011 and directors were granted an aggregate of 200,000 options in 2011.
- (2) The directors were granted an aggregate of 160,000 options and the newly appointed Senior Vice President, Corporate Affairs was granted 50,000 options in 2012.

**D. Pension Plan Benefits**

The Corporation established a pension plan in 2001 for John M. Beck, Chief Executive Officer, to reflect then current executive compensation trends, as a reward for (at the time) over 40 years of service with the Corporation and its predecessors, and as an incentive for future long-term involvement with the Corporation. Entitlements under the plan are based on length of service from the date the plan was established and Mr. Beck's final average salary at the time he retires. Based on the foregoing, Mr. Beck's maximum pension entitlement at time of retirement, assuming a retirement age of 71, would be an amount equal to approximately 51% of his final average salary (excluding bonus).

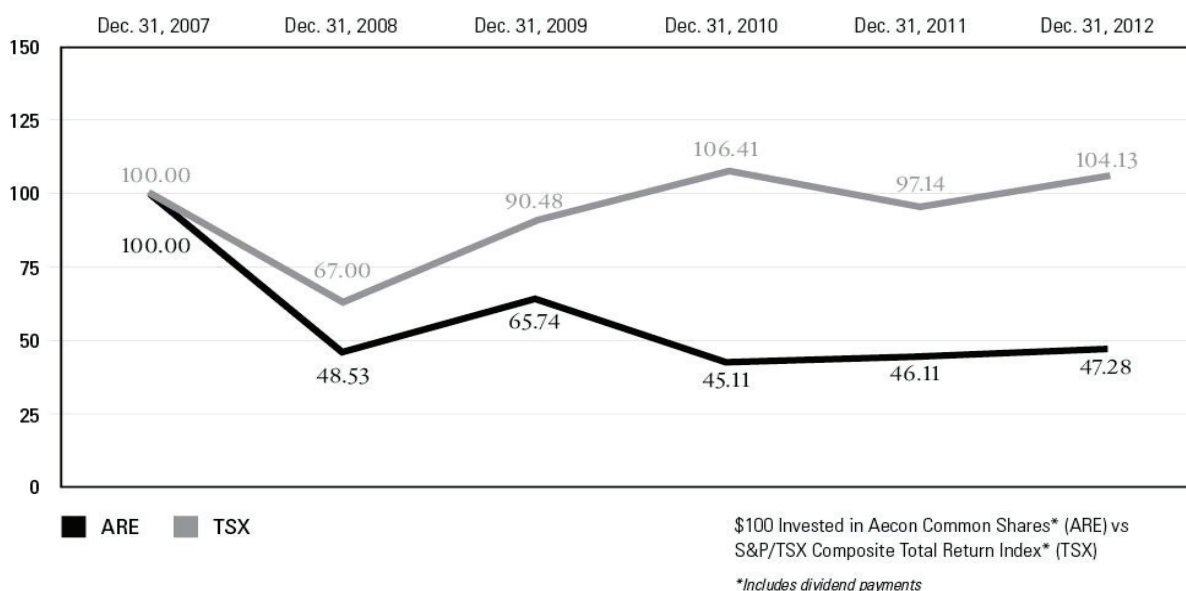


#### IV. COMPENSATION REVIEW

##### A. Performance Graph

The following graph compares the cumulative shareholder return for \$100.00 invested in Common Shares against the cumulative return for \$100.00 on the S&P/TSX Composite Total Return Index for the five-year period from January 1, 2008 to December 31, 2012.

##### FIVE-YEAR CUMULATIVE RETURN



	Dec. 31, 2007	Dec. 31, 2008	Dec. 31, 2009	Dec. 31, 2010	Dec. 31, 2011	Dec. 31, 2012
Aecon <sup>(1)</sup>	\$100.00	\$48.53	\$65.74	\$45.11	\$46.11	\$47.28
S&P/TSX Composite Total Return Index <sup>(1)</sup>	\$100.00	\$67.00	\$90.48	\$106.41	\$97.14	\$104.13

Note:

(1) Includes share price plus dividends, if any. The closing price of the Common Shares on the TSX on December 31, 2012 was \$10.65. All share prices for the above table were obtained from the records of the TSX.

As noted in the graph above, in the period December 31, 2007 to December 31, 2012 the Corporation's total shareholder return ("TSR") decreased by approximately 52.7% while the S&P/TSX composite index increased by approximately 4.3% during the same period. It should be noted that since December 31, 2008, in the midst of the 2008 global financial crisis, which had a significant negative impact on the construction industry, the share price of the Corporation has risen 18.5% from \$11.00 to \$13.04 by the end of the first quarter of 2013 and the Corporation's dividend has increased by 60% in the same period.

As noted in the section entitled "Statement of Executive Compensation – Compensation Discussion and Analysis", Aecon's executive compensation is linked to the performance and financial results of both individual officers and the Corporation. Compensation for NEOs is not directly linked to changes in the Corporation's TSR or share price. Nevertheless, several general observations can be made. Despite a 52.7% decrease in the Corporation's



TSR from December 31, 2007 to December 31, 2012, the base salaries of NEOs have increased approximately 36.7% during the same period as a result of raises and promotions. The awards under Aecon's STIPs which, as described above, are based on individual and corporate performance and financial results, have both increased and decreased during this period. Individual awards under the LTIP are awarded on the basis described above in the section entitled "Long-Term Incentive Plan" and detailed herein. The value of an LTIP award after grant will fluctuate based on the Corporation's share price, thereby aligning the interests of NEOs with those of Shareholders.

## B. Summary Compensation Table

The following table sets forth the details regarding compensation earned by each NEO for the three most recently completed financial years ended December 31, 2012, 2011 and 2010.

Name and Principal Position	Year	Salary	Non-Equity Incentive Plan Compensation				Pension Value	All Other Compensation <sup>(4)</sup>	Total Compensation
			Share-Based Awards <sup>(1)</sup>	Option-Based Awards <sup>(2)</sup>	Annual Incentive Plans <sup>(3)</sup>	Long-Term Incentive Plans			
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
John M. Beck, Chairman and Chief Executive Officer	2012	700,400	1,252,355	103,000	981,944	N/A	11,910	111,855	3,161,464
	2011	680,000	1,196,562	103,750	1,331,268 <sup>(5)</sup>	N/A	11,485	67,605	3,390,670
	2010	543,795	532,473	N/A	405,314	N/A	11,225	43,390	1,536,197
David Smales, Executive Vice President and Chief Financial Officer	2012	415,000	500,000	N/A	400,000	N/A	20,750	43,580	1,379,330
	2011	375,000	318,222	207,500	307,082	N/A	18,291	30,476	1,256,571
	2010	338,250	177,491	N/A	124,744	N/A	16,809	20,410	677,704
Paul P. Koenderman, Executive Vice President and Executive Chairman, Aecon Industrial	2012	463,500	750,000	N/A	500,000	N/A	23,175	108,255	1,844,930
	2011	450,000	538,184	N/A	461,816	N/A	21,215	73,815	1,545,030
	2010	347,210	192,285	N/A	Nil	N/A	17,497	41,206	598,198
Terrance L. McKibbin, Executive Vice President and Chief Operating Officer	2012	550,000	1,252,355	N/A	860,560	N/A	55,000	112,529	2,830,444
	2011	530,000	1,092,562	N/A	728,510	N/A	25,103	63,766	2,439,941
	2010	418,200	532,473	N/A	633,270	N/A	18,169	35,011	1,637,123
Steven N. Nackan, President, Aecon Concessions	2012	309,000	316,128	N/A	250,000	N/A	15,338	33,716	924,182
	2011	300,000	275,792	N/A	300,000	N/A	14,625	24,046	914,463
	2010	270,000	147,915	N/A	350,000	N/A	12,876	18,537	799,328

### Notes:

- (1) Share-based awards reflect amounts awarded under the Corporation's LTIP. See "Statement of Executive Compensation – Compensation Discussion and Analysis" for additional information.
- (2) Option-based awards represent the grant date fair value for option-based awards. Both the grant date fair value and accounting fair value for option-based awards are calculated using the Black-Scholes model using the assumptions described in the table under "Share Option Values".

and Assumptions” below. The grant date fair value of option-based awards as presented will differ from the compensation expense included for these grants in the Corporation’s financial statements. In accordance with International Financial Reporting Standards, the fair value of each award at the grant date is amortized over the relevant vesting period to arrive at compensation expense in the financial statements.

**Share Option Values and Assumptions for options granted to John M. Beck on March 7, 2012**

	<b><u>2012</u></b>
Weighted average fair value per option	\$5.15
Expected volatility <sup>(1)</sup>	53.40%
Dividend yield	2.16%
Risk free interest rate	1.67%
Weighted average expected life in years	5.00

<sup>(1)</sup> Expected volatility was determined using historical volatility.

**Share Option Values and Assumptions for options granted to John M. Beck and David Smales on March 11, 2011**

	<b><u>2012</u></b>
Weighted average fair value per option	\$4.15
Expected volatility <sup>(1)</sup>	56.00%
Dividend yield	2.07%
Risk free interest rate	2.62%
Weighted average expected life in years	5.00

<sup>(1)</sup> Expected volatility was determined using historical volatility.

- (3) Bonus amounts for 2012 performance were paid at the end of the first quarter of fiscal 2013.
- (4) All other compensation includes amounts such as taxable auto benefits (including vehicle allowance), employer contribution to employee share purchase plan, share units issued as a result of dividends under the LTIP and taxable benefits from the Defined Contribution Supplemental Executive Retirement Plan (“SERP”).
- (5) The CGNC Committee awarded John M. Beck a one-time special bonus comprised of a \$500,000 cash incentive and RSUs valued at \$104,000 under the LTIP in recognition of his extraordinary achievement and results over the life and disposition in September 2011 of the Corporation’s interest in the Cross Israel Highway Project.

**C. Incentive Plan Awards**

**(i) Outstanding Share-Based Awards and Option-Based Awards**

The following table sets forth the details regarding the incentive plan awards for each NEO outstanding as at December 31, 2012.

<u>Name</u>	<u>Option-Based Awards</u>				<u>Share-Based Awards</u>		
	<u>Number of Securities Underlying Unexercised Options</u>	<u>Option Exercise Price</u>	<u>Option Expiration Date</u>	<u>Value of Unexercised In-The-Money Options<sup>(1)</sup></u>	<u>Number of Shares or Units of Shares That Have Not Vested</u>	<u>Market or Payout Value of Share-Based Awards That Have Not Vested</u>	<u>Market or Payout Value of Vested Share-Based Awards Not Paid Out or Distributed</u>
	(#)	(\$)		(\$)	(#)	(\$)	(\$)
John M. Beck	100,000	14.95	August 5, 2013	Nil	361,755	3,852,691	Nil
	25,000	9.66	March 11, 2016	24,750	N/A	N/A	N/A
	20,000	12.95	March 7, 2017	Nil	N/A	N/A	N/A
David Smales	50,000	9.66	March 11, 2016	49,500	90,033	958,851	Nil
Paul P. Koenderman	100,000	14.95	August 5, 2013	Nil	322,547	3,435,126	Nil
Terrance L. McKibbin	100,000	14.95	August 5, 2013	Nil	278,604	2,967,133	Nil
Steven N. Nackan	50,000	14.95	August 5, 2013	Nil	73,482	782,583	Nil

Note:

- (1) Based on the closing price of the Common Shares on the TSX on December 31, 2012, being \$10.65 per share and the option exercise price of the stock options.

(ii) **Value Vested or Earned During the Financial Year Ended December 31, 2012**

The following table sets forth the details regarding the value vested or earned of incentive plan awards for each NEO for the financial year ended December 31, 2012.

<u>Name</u>	<u>Option-Based Awards – Value Vested During the Year<sup>(1)</sup></u>	<u>Share-Based Awards – Value Vested During the Year<sup>(2)</sup></u>	<u>Non-Equity Incentive Plan Compensation – Value Earned During the Year<sup>(3)</sup></u>
	(\$)	(\$)	(\$)
John M. Beck	Nil	312,712	981,944
David Smales	16,500	Nil	400,000
Paul P. Koenderman	Nil	297,201	500,000
Terrance L. McKibbin	Nil	379,652	860,560
Steven N. Nackan	Nil	88,832	250,000

Notes:

- (1) Based on the closing price of the Common Shares on the TSX on December 31, 2012, being \$10.65 per share and the option exercise price of the stock options.
- (2) On December 31, 2012, the closing price of the Common Shares on the TSX was \$10.65.
- (3) The values set out in the table represent payments under the Corporation's STIP. See "Statement of Executive Compensation – Compensation Discussion and Analysis" for additional information.

**D. Pension Plan Benefits**

(i) **Defined Benefit Pension Plan**

The following table sets forth the details of the defined benefit pension plan for each NEO, where applicable.

<u>Name</u>	<u>Number of Years Credited Service</u>	<u>Annual Benefits Payable</u>		<u>Accrued Obligation at Start of Year</u>	<u>Compensatory Change</u>	<u>Non-Compensatory Change</u>	<u>Accrued Obligation at Year End</u>
		<u>At Year End</u>	<u>At Age 65</u>				
	(#)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
John M. Beck	27.67	355,195	N/A	4,869,709	190,375	(96,240)	4,963,844

**(ii) Defined Contribution Pension Plan**

The following table sets forth the details of the Defined Contribution Pension Plan for each NEO.

<u>Name</u>	<u>Accumulated Value at Start of Year</u>	<u>Compensatory</u>	<u>Accumulated Value at Year End</u>
	<u>(\$)</u>	<u>(\$)</u>	<u>(\$)</u>
John M. Beck	488,494	11,910	Nil <sup>(1)</sup>
David Smales	48,734	11,910	78,323
Paul P. Koenderman	198,302	11,910	235,427
Terrance L. McKibbon	383,727	11,910	438,569
Steven N. Nackan	173,608	11,910	213,695

Note:

(1) John M. Beck reached age 71 in 2012 and is no longer eligible to participate in the Defined Contribution Pension Plan.

**E. Termination and Change of Control Benefits**

The Corporation has entered into employment agreements with each of John M. Beck, Chairman and Chief Executive Officer; David Smales, Executive Vice President and Chief Financial Officer; Paul P. Koenderman, Executive Vice President and Executive Chairman, Aecon Industrial; Terrance L. McKibbon, Executive Vice President and Chief Operating Officer; and Steven N. Nackan, President, Aecon Concessions.

**(i) John M. Beck**

The agreement with Mr. Beck came into effect on December 31, 1999. The agreement sets out duties and responsibilities, as well as annual compensation, benefits and incentives. Mr. Beck's agreement includes non-solicitation provisions ending two years from termination, as well as confidentiality provisions that extend beyond expiration. The agreement also provides for a severance payment equal to 36 months base salary and bonus at the then prevailing rate plus a pro rata bonus payment, in the event of permanent disability, death or termination of employment by the Corporation, if without cause. Similarly, in the event of a change of control of the Corporation, if Mr. Beck is dismissed or elects to resign during the ensuing 12 months, Mr. Beck is entitled to receive a payment equal to 36 months salary plus the cash incentive paid over the previous three fiscal years and the continuation of all benefits for a period of 36 months. The 36 months plus bonus severance payment described above are a legacy arrangement. In the future, the Corporation may limit severance in CEO contracts to 24 months salary and a bonus. Moreover, the Corporation expects that the severance payment in CEO future contracts will not include provision triggering payment by a change in control alone; rather payment would be triggered by termination or constructive termination without cause following a change in control.

**(ii) David Smales**

The agreement with Mr. Smales came into effect on October 30, 2012. The agreement sets out Mr. Smales' duties and responsibilities as well as annual compensation, benefits and incentives. The agreement includes non-solicitation and non-competition provisions ending 12 months from termination as well as confidentiality provisions that extend beyond expiration. The agreement provides for a severance payment in the event of termination without just cause in the form of a continuation of salary and benefits including pension plan contributions for a period of 12 months, subject to any greater entitlement under Ontario law. In the event of a change of control of the Corporation, if Mr. Smales is dismissed or elects to resign during the ensuing 12 months, Mr. Smales is entitled to receive a payment equal to 12 months salary plus the cash incentive paid over the previous fiscal year and the continuation of all benefits for a period of 12 months.

**(iii) Paul P. Koenderman**

The agreement with Mr. Koenderman came into effect on April 1, 2011. The agreement sets out Mr. Koenderman's duties and responsibilities and annual compensation, benefits and incentives. The agreement

provides for a severance payment in the event of termination without just cause in the form of a continuation of salary and benefits and semi-monthly payments of one twenty-fourth (1/24) of the average annual cash incentive paid over the previous three years, all for a period of 12 months, subject to any greater entitlement under Ontario law. In the event of a change of control of the Corporation, Mr. Koenderman may elect to resign during the ensuing three months and receive a lump sum payment equal to 12 months salary plus the average cash incentive paid over the previous three fiscal years, without continuation of benefits.

**(iv) Terrance L. McKibbon**

The agreement with Mr. McKibbon came into effect on May 1, 2011. The agreement sets out Mr. McKibbon's duties and responsibilities as well as annual compensation, benefits and incentives. The agreement includes non-solicitation and non-competition provisions ending 24 months following termination of employment as well as confidentiality provisions that extend beyond expiration. The agreement provides for a severance payment in the event of termination without just cause in the form of a continuation of salary and benefits including pension plan contributions for a period of 24 months, subject to any greater entitlement under Ontario law. In the event of a change of control of the Corporation, if Mr. McKibbon is dismissed or elects to resign during the ensuing 12 months, Mr. McKibbon is entitled to receive a payment equal to 24 months salary plus the cash incentive paid over the previous two fiscal years and the continuation of all benefits for a period of 24 months.

**(v) Steven N. Nackan**

The agreement with Mr. Nackan came into effect on November 11, 2005. The agreement sets out Mr. Nackan's duties and responsibilities as well as annual compensation, benefits and incentives. The agreement includes non-solicitation and non-competition provisions ending 12 months from termination as well as confidentiality provisions that extend beyond expiration. The agreement provides for a severance payment in the event of termination without just cause in the form of a continuation of salary and benefits including pension plan contributions for a period of 12 months, subject to any greater entitlement under Ontario law.

**(vi) Summary of Termination and Change of Control Benefits**

The following table reflects the estimated amount of payouts and other benefits (assuming all criteria and preconditions in each individual agreement are satisfied) for each of the NEOs in the indicated event, assuming that each event occurred on December 31, 2012.

<u>Name</u>	<u>Triggering Event</u>	<u>Cash Portion</u> <sup>(1)</sup>	<u>Value of LTIP Awards</u> <sup>(2)(3)</sup>	<u>Value of Stock Options</u> <sup>(2)(4)</sup>	<u>Retirement Plan Contribution</u> <sup>(5)</sup>	<u>Other</u> <sup>(6)</sup>	<u>Total</u>
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
John M. Beck	Termination Without Cause or Change of Control	4,319,726 <sup>(7)</sup>	3,852,691 <sup>(8)</sup>	24,750	571,125	96,289	8,864,581
David Smales	Termination Without Cause or Change of Control	815,000 <sup>(9)</sup>	958,851	49,500	25,730	19,114	1,868,195
Paul P. Koenderman	Termination Without Cause or Change of Control	784,105 <sup>(10)</sup>	3,435,126 <sup>(8)</sup>	Nil	32,909	20,625	4,272,765
Terrance L. McKibbon	Termination Without Cause Or Change of	2,689,070 <sup>(11)</sup>	1,792,459	Nil	78,100	49,692	4,609,321

<u>Name</u>	<u>Triggering Event</u>	<u>Cash Portion</u> <sup>(1)</sup>	<u>Value of LTIP Awards</u> <sup>(2)(3)</sup>	<u>Value of Stock Options</u> <sup>(2)(4)</sup>	<u>Retirement Plan Contribution</u> <sup>(5)</sup>	<u>Other</u> <sup>(6)</sup>	<u>Total</u>
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
	Control						
Steven N. Nackan	Termination Without Cause	609,000 <sup>(12)</sup>	509,219	Nil	16,377	15,230	1,149,826

Notes:

- (1) Amounts in this column are determined in accordance with the provisions of each individual employment agreement.
- (2) Based on the closing price of the Common Shares on the TSX on December 31, 2012, being \$10.65 per share and the option exercise price of the stock options.
- (3) Amounts represent the value of unvested DSUs as at December 31, 2012.
- (4) Calculated for all outstanding options that would vest as a result of termination, assuming such options were exercised and the underlying securities sold on December 31, 2012. Unvested options vest in the case of termination without cause.
- (5) For John M. Beck, retirement plan contributions include 36 months contribution to the Defined Benefit SERP, as well as 36 months contribution to the Defined Contribution Pension Plan. For David Smales, Paul P. Koenderman and Steven N. Nackan, the amounts include 12 months contributions to the Defined Contribution Pension Plan, employee share purchase plan and Defined Contribution SERP. For Terrance L. McKibbon, the amount includes 24 months contribution to the Defined Contribution Pension Plan and Defined Contribution SERP.
- (6) For John M. Beck, the amounts include 36 months annual club membership and vehicle costs. For David Smales, Paul P. Koenderman and Steven N. Nackan, the amounts represent 12 months annual vehicle costs. For Terrance L. McKibbon, amount represents 24 months of vehicle costs.
- (7) Determined based on a severance period of 36 months being comprised of \$2,101,200 attributable to base salary and a bonus entitlement of \$2,218,526, calculated as described herein.
- (8) Amount includes the value of unvested DSUs and the value of unvested RSUs (which amount in respect of RSUs is payable for employees whose employment terminates after age 65).
- (9) Determined based on a severance period of 12 months being comprised of \$415,000 attributable to base salary and a bonus entitlement of \$400,000.
- (10) Determined based on a severance period of 12 months being comprised of \$463,500 attributable to base salary and a bonus entitlement of \$320,605.
- (11) Determined based on a severance period of 24 months being comprised of \$1,100,000 attributable to base salary and a bonus entitlement of \$1,589,070.
- (12) Determined based on a severance period of 12 months being comprised of \$309,000 attributable to base salary and a bonus entitlement of \$300,000.

#### INTEREST OF INFORMED PERSONS IN MATERIAL TRANSACTIONS

Except as otherwise disclosed in this Circular, no individual who has been an informed person (as such term is defined in NI 51-102) of the Corporation, nominee for election as a director of the Corporation or, to the knowledge of the directors and executive officers of the Corporation, their respective associates or affiliates, has or had at any time since the beginning of its last completed financial year, any material interest, direct or indirect, in any transaction or any proposed transaction which has materially affected or would materially affect the Corporation or any of its subsidiaries.

#### INTEREST OF CERTAIN PERSONS IN MATTERS TO BE ACTED UPON

Except as otherwise disclosed in this Circular, no person who has been a director or executive officer of the Corporation at any time since the beginning of its last completed financial year, no proposed nominee for election as a director of the Corporation nor any associate or affiliate of such persons has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting.



## CORPORATE GOVERNANCE MATTERS

Aecon embraces high standards of corporate governance which reflect its commitment to understanding legal and regulatory requirements and current best practices. Key accomplishments in the area of corporate governance achieved by Aecon over the last year include:

- implementing an annual Say on Pay advisory vote to promote more meaningful dialogue with the Corporation's Shareholders;
- approving revisions to the Corporation's Code of Conduct to emphasize the Corporation's stringent anti-corruption and anti-bribery policies and procedures;
- amending the Corporation's Option Plan to prohibit cashing out underwater options;
- overseeing a Board renewal process that resulted in the addition of Ms. Sloan to the list of director nominees for consideration at the Meeting;
- improving executive compensation disclosure in this Circular, specifically as it relates to the Corporation's STIP pool and LTIP practices;
- improving disclosure related to NEO contracts in this Circular to emphasize that the current single trigger entitlements and multiple of salary and incentive paid to the Chief Executive Officer on a change of control are legacy contractual arrangements which will not be present in future contracts;
- establishing a new Director Education Reimbursement Policy to strengthen continuing director development and encourage directors to participate in relevant education seminars at the Corporation's expense; and
- a perfect attendance record by directors at all Board and Committee meetings.

The Board is committed to fostering a healthy governance culture at the Corporation. The Corporation believes that such culture requires that directors be aware of both internal corporate and external developments that may affect the business and affairs of the Corporation and that an atmosphere of open communication, trust, candour, healthy debate and constructive dissent be part of the corporate decision making and directorial oversight process. Although mindful of evolving views with respect to governance issues, the Board believes that formulaic or structural approaches to corporate governance issues may not in and of themselves be adequate or ensure best in class governance standards. The Board examines each issue on a case-by-case basis and, in consultation with senior management and the Corporation's advisors, adopts the standard or approach it believes best protects and promotes the interests of all Aecon stakeholders. As members of an experienced Board, the directors are cognizant that they have statutory and fiduciary obligations to act honestly and in good faith with a view to the best interests of the Corporation. They also have a duty of care in making decisions, including a duty to be properly informed so they can perform the tasks their positions entail. The Board demands that these standards be met by its members at all times. The Board believes that its principled approach to corporate governance meets these standards.

The Corporation's corporate governance practices are designed to ensure that the business and affairs of the Corporation are effectively managed so as to promote and enhance Shareholder value. The Board has historically been actively involved in many aspects of the Corporation's business, a trend that continued throughout 2012. Management has been able to draw assistance from individual Board members, as well as seek advice from the Board as a whole or from the independent directors collectively or individually, when appropriate.

Over the past several years, both management and the Board have closely monitored and, where appropriate, responded to Canadian regulatory developments aimed at improving corporate governance, increasing corporate and individual accountability as well as maximizing the transparency of public company disclosure.

Under the CSA Guidelines, the Corporation must disclose on an annual basis and in prescribed form, the corporate governance practices that it has adopted. The Corporation's annual disclosure of its corporate governance practices in accordance with Form 58-101F1 *Corporate Governance Disclosure* under NI 58-101 is attached to this Circular as Appendix 1.

The Corporation is also subject to the requirements of Canadian provincial securities legislation, including those relating to the certification of financial and other information by the Corporation's chief executive officer and chief financial officer; oversight of the Corporation's external independent auditors; enhanced independence criteria for Audit Committee members; the pre-approval of permissible non-audit services to be performed by the Corporation's external independent auditors; and the establishment of procedures for the anonymous submission of employee complaints regarding the Corporation's accounting practices (the "**Whistle-Blower Policy**"). In its

consideration of evolving best practices in corporate governance matters, over the past several years, among other matters discussed below and in Appendix 1, the Corporation has: (i) adopted, reviewed and/or updated a broad range of corporate policies including a code of conduct regarding specified employee behaviour (the “**Code of Conduct**”); (ii) placed a significant emphasis on training employees (both new and existing) about their obligations under key corporate policies and safety related issues; (iii) adopted a complaint and submission procedure to the Audit Committee for employee complaints regarding the Corporation’s accounting practices; (iv) established policies and procedures for Audit Committee pre-approval of services provided by the Corporation’s external independent auditor; (v) established a formal disclosure committee (the “**Disclosure Committee**”) that meets at least quarterly (see “Shareholder Feedback and Communication” below for additional information); (vi) created an internal audit department (see “Shareholder Feedback and Communication” below for additional information); (vii) adopted a mandate for the Board; (viii) expanded the mandate of the former HRC Committee and reconstituted such committee as the CGNC Committee with the adoption of a Corporate Governance, Nominating and Compensation Committee Charter; (ix) adopted formal mandates for the Chair of each Board committee; (x) commencing with the Corporation’s annual shareholder meeting held in 2009, elected new directors on an individual basis rather than pursuant to “slate” voting as was done in prior years; (xi) created the position of Lead Director; (xii) consulted outside counsel on best practices with respect to corporate governance standards; and (xiii) engaged Meridian to provide independent advice to the CGNC Committee in connection with matters pertaining to executive and director compensation.

### **Enterprise Risk Management**

Management has developed a disciplined and integrated enterprise risk management (“**ERM**”) process which identifies potential events that may affect the Corporation, manages risk to be within the Corporation’s risk appetite and provides reasonable assurance regarding the achievement of the Corporation’s objectives.

In support of ERM, the Corporation has put in place formal policies which address project selection, contract terms, cost controls, project controls, selection of joint venture partners and negotiation of joint venture agreements, impact and delay claims, third party liability and regulatory matters.

Management believes that everyone in the Corporation has a degree of responsibility for enterprise risk management. The Project Risk Committee, chaired by the Executive Vice President, Legal and Commercial Services, meets weekly to vet significant projects prior to bid prequalifications and bid submissions. The Executive Committee meets monthly to discuss key strategic issues, financial performance, operation issues and safety matters and to review the progress of major projects. The Executive Committee also conducts quarterly financial review meetings with operating leaders to monitor the financial results and leading indicators across the Corporation. The EOT meets quarterly to review financial performance and major projects and key opportunities. The Disclosure Committee meets quarterly to review continuous disclosure obligations and documents. In addition to the formal processes described above, divisional and risk teams provide ongoing support for major projects and all personnel are expected to execute enterprise risk management in accordance with established directives and protocols.

### **Code of Conduct and Whistle Blower Policy**

The Corporation first adopted a Code of Conduct in 2002 to guide behaviour related to company business and to ensure that Aecon maintains the standard of a highly ethical and professional public corporation. The Code of Conduct supports Aecon’s corporate values, specifically to “preserve the highest standards of honesty, integrity and business ethics; promote equality of opportunity and cultural diversity within the Corporation; ensure safety in all our activities; foster protection of the environment; and maintain an open, empowering and rewarding workplace” and set out fundamental principles that guide the Board in its deliberations and shape the Corporation’s business activities. The Code of Conduct was most recently updated in December 2012 and employee training sessions are regularly held to remind employees of their key obligations. Moreover, employees must review the Code of Conduct and acknowledge adherence to it when they join the Corporation and at least once per year thereafter. The Code of Conduct is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com).

In May 2005, the Corporation approved the Whistle Blower Policy to support the Corporation’s continued commitment to honesty and integrity in the conduct of its business. The Whistle Blower Policy has been updated several times since its initial adoption with a view to continuing to meet best practices. The Whistle Blower Policy was most recently updated in the second quarter of 2011 with the assistance of external counsel and is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com). Among other features, the Whistle Blower Policy provides a mechanism for anonymous complaints to be made to the Chair of the Audit Committee or the

Senior Vice President, Legal and Commercial Affairs. For additional information, see “Culture of Integrity” set out in the Board Mandate attached to the Corporation’s management information circular prepared in respect of Aecon’s annual meeting of Shareholders held on June 14, 2011 (the “2011 Circular”), which is available under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com). To reinforce the importance of ethical behaviour and enhance internal controls, in April 2009 the Corporation introduced a “Reporting Internal Suspicions of Fraud Policy”.

Management, under the direction of the Board, has undertaken a number of initiatives to promote ethical behaviour by its employees including email updates regarding key policies, new employee seminars on key corporate policies (including the Code of Conduct and Whistle Blower Policy), anti-corruption and anti-bribery measures, including a quarterly certification requirement for all projects outside of Canada and a certification requirement for all foreign projects at the pursuit and bid stage, and holding an annual company-wide Safety Day. First introduced in October 2005, to reinforce to all employees, clients and stakeholders the importance of safety as a core value of the Corporation, Safety Day is a company-wide event in which all employees of the Corporation watch a “tool box” video talk by the Chief Executive Officer on safety issues and are reminded of the importance of safety in their day to day activities.

The Disclosure Committee meets at least quarterly and more often if required to discuss disclosure issues. The quarterly meeting typically involves a page by page review of the applicable management’s discussion and analysis and financial statements and is attended by members of both the Disclosure Committee and senior members of the Corporation’s finance department who are responsible for the preparation of the documents. The Corporation’s Assistant Corporate Secretary keeps a written record of all Disclosure Committee meetings, noting what issues were discussed and decided, and what actions, if any, were recommended. The public disclosure documents filed under the Corporation’s SEDAR profile reflect the consensus of such meetings. See “Shareholder Feedback and Communication” below for additional information.

#### **Say-on-Pay Vote**

This year, the Shareholders will be participating in their first advisory vote on the Corporation’s approach to executive compensation. The CGNC Committee and the Board will review the results of this advisory vote and will consider the outcome when considering future executive compensation arrangements. If a majority of the shares represented in person or by proxy at the meeting are voted against the advisory resolution, the CGNC Committee will review the approach to executive compensation in the context of the specific concerns of the shareholders and may make recommendations to the Board. Following the review by the CGNC Committee, the Corporation intends to disclose a summary of the process undertaken by the CGNC Committee and an explanation of any changes being implemented in relation to the Corporation’s executive compensation. The Corporation will provide this disclosure in the next management information circular.

The CGNC Committee and the Board will continue to review and consider all Shareholder feedback related to compensation matters and will continue existing practices regarding Shareholder discussion and engagement. Shareholders are invited to contact the Corporation by using the contact information set out in “Shareholder Feedback and Communications” in this Circular.

#### **Financial Assurance and Compliance Department**

The Corporation’s Financial Assurance and Compliance (“FA&C”) Department was established to provide an independent and objective assurance, consulting and advisory function that is designed to add value, improve the Corporation’s operations, and assist management in the effective discharge of its responsibilities. Currently, the main focus of the FA&C group is to manage compliance with Bill 198, assist senior management in the testing of internal controls over financial reporting (“ICFR”) and provide added assurance and comfort to the CEO and CFO of the Corporation as part of their certification on the design and operating effectiveness of ICFR. In addition to this assurance function in support of the regulatory certification process, FA&C also assists management of the Corporation in examining, evaluating, reporting and recommending improvements to strengthen the effectiveness of internal controls, risk management and governance processes. Other responsibilities include reviewing the Corporation’s compliance with policies, procedures, laws and regulations, and performing advisory services as requested.

## **Board Oversight of Corporate Governance**

The Board takes an active role in promoting an ethical culture and monitoring compliance with Aecon policies. The Board and senior management believe that in the construction industry, ethical behaviour starts with “safe behaviour” as evidenced by a commitment to high safety standards by every employee on every job site. As such, the Board has provided strong support for initiatives such as Safety Day. To further monitor this key control, the Board created the Environmental, Health and Safety Committee (the “**EHS Committee**”) in the fourth quarter of 2010. See “Board Committees” in this Circular for additional information.

The Board also monitors compliance with the Corporation’s policies through Financial Assurance and Compliance Interim Reports prepared by the internal audit team and provided to the Audit Committee on a quarterly basis. In addition, as part of compliance with National Instrument 52-109 *Certification of Disclosure in Issuers’ Annual and Interim Filings*, the Corporation has developed a system of sub-certification pursuant to which key financial and business unit leaders are asked to verify compliance with a range of key metrics including compliance with the Code of Conduct. The Chief Financial Officer provides a report to the Board in respect of such matters on a quarterly basis.

## **Mandate of the Board**

The mandate of the Board is to supervise the management of the business and affairs of the Corporation by its executive officers and includes, without limitation, the following duties and responsibilities:

1. ensuring a culture of integrity at the Corporation;
2. approving and monitoring the Corporation’s overall strategy;
3. reviewing and approving strategic investments, acquisition opportunities, divestitures and alliances;
4. assessing and managing the principal risks inherent to the business of the Corporation;
5. overseeing and reviewing the Corporation’s communication and public disclosure policies and practices;
6. approving the Corporation’s internal controls and reviewing and assessing their integrity and effectiveness;
7. overseeing the Corporation’s financial reporting policies and procedures;
8. reviewing and monitoring the corporate governance policies and practices of the Corporation;
9. overseeing the performance of the Chief Executive Officer and senior management and establishing their annual performance expectations, corporate goals and objectives (including setting appropriate compensation and benefits) and monitoring progress against expectations; and
10. overseeing the creation and implementation of appropriate succession plans for senior management.

A copy of the Board Mandate is attached to the 2011 Circular which is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com).

## **Composition of the Board**

The Board is currently comprised of eight members. The directors of the Corporation include community and business leaders active at the local, national and international level who provide a depth and range of experience. Please see the biographies of individual directors under “Election of Directors”. Assuming that each of the Board nominees identified in this Circular is elected at the Meeting, the Board has determined, seven out of eight or 87.5% of the directors will be considered “independent” under the CSA Guidelines. To assist the Board with its determination as to independence of its members, all directors annually complete a detailed questionnaire regarding their relationships with the Corporation. The Board believes that a sufficient number of directors are independent of the Corporation, as no material corporate decision requiring director approval can be passed without the approval of the independent directors. Notwithstanding that Mr. Beck is not “independent” within the meaning of the CSA Guidelines, the Board believes that such status has not precluded Mr. Beck from exercising independent judgment with a view to the best interests of the Corporation. See “Board Committees” below for additional details.

## **A. Position Descriptions**

The Board is led by the Chairman and is comprised of experienced directors (see “Election of Directors” for additional details), whose authority is exercised in accordance with the Corporation’s Articles of Incorporation, By-Laws and Corporate Governance Handbook, the *Business Corporations Act (Canada)* as well as other applicable laws, regulations and rules, including those adopted by the CSA and those of the TSX. The Board has appointed a Lead Director who is independent within the meaning of the CSA Guidelines.

### **(i) Chief Executive Officer**

The Chief Executive Officer of Aecon has full responsibility for the day-to-day activities of the Corporation’s business in accordance with its strategic plan as approved by the Board. The Chief Executive Officer is accountable to the Board for the overall management of Aecon and for conformity with policies agreed upon by the Board. The approval of the Board (or appropriate committee) is required for all significant decisions outside of the ordinary course of Aecon’s business. The position description for the Chief Executive Officer is attached to the 2011 Circular which is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com).

On an annual basis, the Chief Executive Officer of the Corporation circulates to the Board a proposed strategic plan and budget which are discussed and, if appropriate, adopted by the Board. These form the basis of the corporate objectives which must be met by the Chief Executive Officer. The CGNC Committee reviews the performance of the Corporation and the Chief Executive Officer which review is used by the CGNC Committee in its deliberations concerning the Chief Executive Officer’s annual compensation. See “Statement of Executive Compensation” in this circular.

### **(ii) Lead Director**

The Board has created the position of Lead Director. The role of Lead Director is to facilitate the functioning of the Board, to help ensure that appropriate processes are followed, to assist in fostering and seeking input of independent directors, and to ensure independent director participation in all Board decisions.

The Lead Director ensures that the Board’s relationship with management functions effectively and furthers the best interests of the Corporation, including working with the committees appointed by the Board to ensure they have the proper structure and appropriate assignments. The Lead Director also regularly communicates with the Chairman and Chief Executive Officer so that he is aware of any concerns of the independent directors and any concerns communicated by Shareholders and other stakeholders. The role and responsibilities of the Lead Director are in addition to and distinct from the role of the chair of each of the committees of the Board. The mandate of the Lead Director is attached to the 2011 Circular which is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com).

### **(iii) Committee Chair**

Each of the Audit Committee, the CGNC Committee, and the EHS Committee is chaired by an independent director (each a “**Committee Chair**”). The Committee Chairs are responsible for the management and the effective performance of their respective committees. The mandate of each Committee Chair also includes taking all reasonable measures to ensure that the respective committee fully executes its mandate, including taking all reasonable steps to ensure that such committee works as a cohesive team and arranging for the availability of adequate resources and access to information and management to support the committee’s work.

## **B. Board Committees**

The Board has established three standing committees of directors: the CGNC Committee, the Audit Committee and the EHS Committee. Each committee regularly meets without management present. All members of each of the Audit Committee, the CGNC Committee and the EHS Committee, including their respective Chairs, are “independent” within the meaning of National Instrument 52-110 *Audit Committees* (“**NI 52-110**”).

In addition, as part of its ongoing efforts to maintain high standards of corporate governance, in 2007 the Board approved and adopted written mandates for the Chairman of the Board and for each Committee Chair, each of which are attached to the 2011 Circular which is available for review under the Corporation’s SEDAR profile at [www.sedar.com](http://www.sedar.com). From time to time, special committees of the Board may be and have been appointed to consider special issues and in particular, any issues that may involve related party transactions. Individual directors may retain outside advisors at the Corporation’s expense in appropriate circumstances and with the approval of the Audit



Committee. No material corporate decision or decision involving a potential conflict of interest can be approved by the Board without the approval of the independent directors.

**(i) Corporate Governance, Nominating and Compensation Committee**

On May 4, 2010, the Board established the CGNC Committee which replaced the previously constituted HRC Committee. Previously, the Corporation did not have a formal governance or nominating committee, although the HRC Committee routinely performed functions that would be customary for such committees. Given the high level of importance the Board places on the Corporation's governance and nominating functions, the Board felt it was an appropriate time to formalize these roles within the reconstituted CGNC Committee. In addition to assuming the HRC Committee's mandate with respect to the Corporation's overall corporate policy relating to compensation and benefits, the CGNC Committee's mandate was expanded to include such matters as developing an effective corporate governance system for the Corporation, reviewing and assessing the Corporation's corporate governance practices and public disclosure on an ongoing basis, reviewing the Corporation's compensation policies and programs to ensure that they motivate an appropriate level of risk-taking and mitigate excessive risk-taking, identifying and recommending candidates for election to the Board and all committees of the Board, organizing and overseeing the Corporation's director education program and establishing and reviewing succession planning for the Chief Executive Officer and other senior executives.

As of the date of this Circular, the CGNC Committee is comprised of The Hon. Brian V. Tobin, P.C. (Chair), Robert P. Wildeboer and Michael A. Butt, all of whom are considered independent within the meaning of the CSA Guidelines. The Chief Executive Officer of the Corporation does not participate in the selection of members of the CGNC Committee.

Current members of the CGNC Committee are all senior business leaders and executives with several years of compensation and human resources experience. Accordingly, the Board believes that the members of the CGNC Committee, collectively, have the knowledge, experience and background to fulfill its mandate.

The CGNC Committee met eight times in fiscal 2012. The CGNC Committee meets without the presence of directors who are not independent of the Corporation and without the presence of management.

**(ii) Audit Committee**

As of the date of this Circular, the Audit Committee is composed of Michael A. Butt (Chair), Austin C. Beutel and Anthony P. Franceschini, all of whom are considered to be "independent" and "financially literate" within the meaning of NI 52-110. As such, 100% of the Audit Committee members are considered independent. The Corporation believes the oversight function of the Audit Committee provides a key stewardship role in the Corporation's financial disclosure issues, internal controls, financial and operational risk management, corporate finance and related matters.

In reviewing the audited financial statements of the Corporation, the Audit Committee discusses the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosure in the financial statements. In addition, the Audit Committee discusses with the Corporation's independent external auditors the overall scope and plans for their audit. The Audit Committee meets with the auditors, with and without management present, to discuss the results of their examination and the overall quality of the Corporation's financial reporting. At least once per quarter, the members of the Audit Committee and other independent members of the Board meet with the auditors to discuss relevant issues. Neither the Board members who are part of management nor the Corporate Secretary participate in these meetings. The Audit Committee also carefully reviews evolving audit committee regulations and best practices to ensure corporate alignment with the spirit and intent of such regulations and practices. The Audit Committee also meets annually with the CGNC Committee to consider the Corporation's key business risks and how the Corporation's compensation policies and programs mitigate or promote excessive risk taking. The Audit Committee is responsible for overseeing the administration, financial reporting and investment activities of the Corporation's pension plans and receives and considers quarterly Treasury Reports on the status of the Corporation's pension plans.

The Audit Committee met four times in fiscal 2012. The Audit Committee meets once per quarter before regularly scheduled Board meetings. The Audit Committee sets aside a portion of these meetings to meet without the presence of directors who are not independent of the Corporation and without the presence of management.

The Audit Committee Charter is attached to this Circular as Appendix 3.

**(iii) Environmental, Health and Safety Committee**

As of the date of this Circular, the EHS Committee is comprised of J.D. Hole (Chair), Rolf Kindbom and The Hon. Brian V. Tobin, P.C. The Corporation believes the mandate of the EHS Committee provides an important leadership role in supporting the Corporation's core value of "safety first". The overall purpose of the EHS Committee is to support continuous improvement of healthy and safe workplaces, founded on the principles that the effective management of health, safety, wellness and concern for the environment (collectively "EHS") are essential to the success of the Corporation.

The EHS Committee is responsible for reviewing and approving the Corporation's annual EHS Strategic Plan and on a quarterly basis reviewing and assessing the Corporation's EHS performance. The EHS Committee is also tasked with reviewing corporate governance principles relating to a sound EHS system comprised of strategies, programming and performance of the Corporation from time to time to ensure compliance with changing regulatory requirements and best practices. In addition, the EHS Committee plays a key role in providing continuing education of EHS issues, best practices, legal and regulatory requirements and trends to the Board.

The EHS Committee met four times in fiscal 2012. The EHS meets once per quarter before regularly scheduled Board meetings. The EHS Committee Charter is attached to the 2011 Circular which is available for review under the Corporation's SEDAR profile at [www.sedar.com](http://www.sedar.com).

**Meetings of Independent Directors and In-Camera Meetings**

The independent directors met on a quarterly basis during the 2012 financial year and an in-camera session was held at every Board meeting. All members of the Audit Committee, CGNC Committee and EHS Committee are independent. An in-camera session is held at every Board committee meeting.

**Independence of Chair and Lead Director**

The Board Chair, John M. Beck, is not considered independent of the Corporation within the meaning of the CSA Guidelines. The Lead Director and Vice Chairman, Robert P. Wildeboer, is considered independent of the Corporation within the meaning of the CSA Guidelines. For a description of the mandate of the Board Chair and a description of the position of the Lead Director, please see Aecon's 2011 Circular under the Corporation's SEDAR profile at [www.sedar.com](http://www.sedar.com). In the event of vote of the Board that is tied, neither the Board Chair nor the Lead Director is entitled to an additional or tie-breaking vote.

**Board Interlocks**

The CGNC Committee has reviewed the membership of Aecon's proposed nominees to the Board on the boards of other reporting issuers. No two proposed nominees to the Board are members of the same board of directors of another reporting issuer. As such, no independence issues arise from Board interlocks.

**Retirement Policy and Term Limits**

The Board does not believe it is appropriate to establish fixed term limits or a mandatory retirement age for directors and, as such, it has not adopted a formal retirement policy for directors. Although having term limits and a mandatory retirement age may serve to introduce fresh ideas and viewpoints to the Board, they pose the disadvantage of losing the contribution of directors who have valuable business experience upon which to draw and have been able to develop, over a period of time, increasing insight into both Aecon's operations and the industry in which it functions and, therefore, continue to provide a significant contribution to the Board and Aecon. As such, the Board believes that, on balance, neither term limits nor a mandatory retirement age are in the best interests of the Corporation.

As an alternative, the CGNC Committee reviews the appropriateness of each director's continuation on the Board once a year, which gives each director the opportunity to confirm such director's desire to continue as a member of the Board and to continue to make the time commitment required to be an effective director. As well, once a director reaches a certain age, which shall be determined on a case by case basis having regard to a wide variety of individual specific factors, his or her continued service on the Board will be reviewed annually by both the CGNC Committee and the Board as a whole.



Upon retirement or resignation from the Board, a director is not entitled to, nor does a director receive, any form of retirement compensation from the Corporation.

For additional information regarding the Board including continuing education of directors and orientation of new directors, the Board's monitoring of ethical behaviour, key position descriptions, the director nomination process, meeting attendance records of directors and succession planning, please see the section entitled "Corporate Governance Matters" in this Circular.

### **Nomination of Directors**

The CGNC Committee is responsible for identifying and recommending candidates for election to the Board and all committees of the Board. As part of its mandate with respect to nominating functions, the CGNC Committee is responsible for: (i) developing the criteria, profile and qualifications for new nominees to fill vacancies on the Board and recommending same for approval of the Board; (ii) identifying, interviewing and recruiting new nominees to fill vacancies on the Board as may be required; (iii) recommending for the approval of the Board the nominees to stand for election as directors at each annual meeting of Shareholders or otherwise to be appointed by the Board to fill any vacancy on the Board from time to time; (iv) reviewing and recommending to the Board for approval, the need, composition, membership and chairmanship of all committees of the Board, ensuring they are comprised of entirely independent members; and (v) establishing an orientation program for new Board members.

In considering a potential candidate, the CGNC Committee considers both the qualities and skills that the Board, considered in its entirety, currently possesses (see "Election of Directors – Board Skills Matrix" for additional details regarding the expertise of the Board) and that the Board should possess. Based on the skills and experiences already represented on the Board, the CGNC Committee will consider the experience, personal attributes and qualities that a candidate should possess in light of the anticipated growth and development of the Corporation. For example, in light of Aecon's growth in Western Canada in recent years the last two directors nominated to the Board were Alberta-based, adding valuable western Canadian perspective and experience to the Board. In assessing a candidate's suitability, the CGNC Committee also takes into consideration the existing commitments of the individual to ensure that each member has sufficient time to discharge such member's duties.

Notwithstanding that the CGNC Committee is charged with the responsibility of identifying potential new Board members, all members of the Board and senior management are eligible to put forth candidates for the CGNC Committee to consider. Once candidates have been approved by the CGNC Committee and their interest level gauged, the entire Board discusses, both formally and informally, the suitability of a particular candidate.

### **Orientation of New Directors**

The Board is responsible for the orientation and education of new recruits to the Board and all new directors are provided with a directors' orientation manual which includes the directors' and officers' insurance policies maintained by the Corporation, a copy of key corporate policies, the Corporation's most recent significant public disclosure documents and the current business plan. Prior to or shortly after joining the Board, each new director will meet with the Chairman, the Vice Chairman and Lead Director, the Chief Executive Officer, the Chief Operating Officer and the Chief Financial Officer of the Corporation. Each individual is responsible for outlining the business and prospects of the Corporation, both positive and negative, with a view to ensuring that the new director is properly informed to commence his or her duties as a director. In addition, new directors are entitled to hold exclusive meetings with members of senior management in order to familiarize themselves with the various businesses and activities of Aecon. Each new director will also be given the opportunity to meet with the Corporation's independent external auditors and legal counsel to the Corporation as well as the chair of each committee of the Board.

### **Continuing Education**

Members of the Board are regularly updated by management on the Corporation's activities and operations. There is a significant number of committee and Board meetings, both on a formal and informal basis. Historically, topics for presentation and discussion included, among others, financial and operational reviews; overviews of legal matters, regulatory matters and legislative developments impacting the Corporation, including, for example, implementation of procedures to address workplace harassment legislation, whistle blower requirements and development of a Code of Conduct policy; acquisition and divestiture opportunities; strategic planning; director duties; internal audit; health and safety matters; specific project updates; and the implications of implementing

International Financial Reporting Standards with respect to the Corporation's accounting procedures. The Corporation believes a director must be well informed and takes a proactive approach in this regard. Typically, Board materials include information relating to current regulatory, accounting and financial issues and the directors regularly discuss these issues at the Board and committee level. The Corporation's independent external auditors and legal counsel regularly update the Corporation on recently enacted or proposed regulatory developments. In addition, Board members meet with senior management of the Corporation on an ongoing basis to review the business and affairs of the Corporation. Robert P. Wildeboer, Vice Chairman and Lead Director of the Corporation, addresses developments in corporate governance matters as appropriate. As necessary, outside presentations are arranged for Board members and outside materials are circulated. The Director Education Reimbursement Policy assists directors in enhancing their expertise by attending continuing education programs at Acon's expense. Moreover, the Chair of the CGNC Committee, together with the Chairman of the Board and CEO, arranges periodic education sessions throughout the year, including engaging relevant speakers.

### **Strategic Planning**

On an annual basis, the Board reviews and approves the Corporation's strategic plans. These plans include key initiatives, details of opportunities, risks, competitive position, financial projections and other key performance indicators for each of the principal business groups. The annual strategy session allows directors to gain a fuller appreciation of planning priorities and progress being made on strategic plans. Directors also give constructive feedback to management on the Corporation's strategic plans. The feedback from directors and management is a key input in planning for the next year's session. Directors also receive a strategic update on the progress of each of the principal business groups and major projects during the fiscal year.

### **Director and Board Performance Assessment**

In 2012, the Board instituted a formal annual assessment process with respect to the effectiveness of the Board and its committees, and the performance and contribution of individual directors, which includes a peer review. Assessment of the Board consists of a survey which is approved by the Chair of the CGNC Committee and assessment of directors consists of a peer evaluation which is based on a questionnaire approved by the Chair of the CGNC Committee. The surveys ask questions about what was done well and what could be done better and cover Board and committee structure and composition, Board leadership, strategic planning, risk management, operational performance and Board processes and effectiveness. In addition, as part of the review process each committee annually evaluates its effectiveness in carrying out the duties specified in its charter. The results of the Board evaluation are analyzed and reviewed by the Lead Director (except for the peer evaluation results in respect of the Lead Director, which are reviewed by the Chair of the CGNC Committee), who considers whether any changes to the Board's processes, composition or committee structure are appropriate. Additionally, senior management is advised of any suggestions made by directors for enhancement of processes to support the work of the Board.

### **Succession Planning**

The Corporation's philosophy of promoting from within strengthens its values and culture and provides more options for succession. The Corporation complements this with selective external hiring to benefit from diverse experiences and fresh ideas. The Corporation holds senior leaders accountable for talent management and succession planning through a performance assessment process.

The CGNC Committee plays a key role in supporting the Board in its oversight of talent management and succession planning. Annually, the CGNC Committee reviews and discusses with management the composition of Acon's leadership team. In December 2012, the CGNC Committee, at the Corporation's annual strategic and business plan meetings, reviewed the succession planning process and key potential succession candidates at both the corporate and divisional levels.

The Chief Executive Officer routinely discusses with the CGNC Committee the strengths and gaps of key succession candidates, development progress over the prior year and future development plans. There is also a systematic approach for the Board to meet and familiarize itself with potential succession candidates, including more junior executives.

### **Shareholder Feedback and Communication**

The Corporation views its Shareholders and other investors as owners and partners and it has procedures in place to provide effective communications with its Shareholders and investors. Senior management (being the Chairman and Chief Executive Officer, the Chief Operating Officer and the Chief Financial Officer) together with

the Vice Chairman and Lead Director are all committed to being accessible. The Disclosure Committee currently consists of the: (i) Chief Financial Officer; (ii) Executive Vice President, Legal and Commercial Services; (iii) Senior Vice President, Corporate Affairs; (iv) Assistant Corporate Secretary; and (v) ad hoc members, as required from time-to-time, including the Chief Executive Officer, the Chief Operating Officer, the Controller and the Senior Vice President, Finance. The Disclosure Committee has implemented procedures to obtain and appropriately deal with feedback from its Shareholders.

The Corporation also communicates regularly with Shareholders through annual and quarterly reports. At the Corporation's annual meeting of Shareholders, a full opportunity is afforded for Shareholders and other interested persons to ask questions concerning the Corporation's business. The Corporation endeavours to provide each Shareholder and investor inquiry with a prompt response from an appropriate officer of the Corporation. Information about the Corporation, including annual reports, interim financial reports and recent news releases, is also available on the Corporation's website at [www.aecon.com](http://www.aecon.com) and under the Corporation's SEDAR profile at [www.sedar.com](http://www.sedar.com). Correspondence to the Corporation or any of its directors and officers can be sent to the following address: 20 Carlson Court, Suite 800, Toronto, Ontario, Canada, M9W 7K6 or by fax to +1-416-940-2290. Shareholders who wish to ask questions or have comments about the Corporation's executive compensation should contact the Chair of the CGNCC Committee at the address above.

### **Board Expectations of Management**

Management is responsible for the day-to-day operations of the Corporation and is expected to implement Board approved strategic business plans and initiatives within the context of authorized budgets and corporate policies and procedures. The information which management provides to the Board is critical. Management is expected to report regularly to the Board in a comprehensive, accurate and timely fashion in respect of the business and affairs of the Corporation. The Board monitors the nature of the information requested by the Board and otherwise provided to it so that it can effectively identify issues and opportunities for the Corporation. The Chairman, with the assistance of the Lead Director, is responsible for the management, development and effective performance of the Board in a manner that ensures the Board is adequately informed and is an effective monitor of management.

At the same time, the Board recognizes that the operations of the Corporation, its strategies and, ultimately, its success, will depend on management being successful. The Board's responsibility is to monitor and supervise, not to manage and operate the business.

### **Insurance**

The Corporation maintains insurance for the benefit of the directors and officers of the Corporation and of its subsidiaries against liability in their respective capacities. For the period January 1, 2012 through December 31, 2012, the premium payable by the Corporation and the total amount of insurance purchased for the directors and officers as a group were \$79,300 (exclusive of applicable tax) and \$25,000,000, respectively. A deductible of \$250,000 per wrongful act applies in respect of indemnified losses except for securities and oppressive conduct claims for which a deductible of \$500,000 per wrongful act applies. The Corporation also has an excess directors' and officers' insurance policy in the amount of \$10,000,000 (with a \$20,000 premium (exclusive of applicable tax)). The directors and officers are not required to pay any premium in respect of the insurance.

### **Shareholder Proposals**

In accordance with the provisions of the *Canada Business Corporations Act*, a Shareholder may be entitled to submit to the Corporation notice of any matter that the person proposes to raise at the next annual meeting of Shareholders and the Corporation shall set out such proposal and the accompanying supporting statement, if any, in the management information circular for the next annual meeting of Shareholders, provided such notice is given to the Corporation by February 7, 2014. No Shareholder proposals were received by the Corporation with respect to the Meeting before the cut-off date specified in the Corporation's management proxy circular in respect of its annual meeting of Shareholders held on June 12, 2012.

## **AVAILABILITY OF DOCUMENTS**

Additional information relating to the Corporation is available for review under the Corporation's SEDAR profile at [www.sedar.com](http://www.sedar.com). Copies of the Annual Information Form and the Corporation 2012 Annual Report containing the audited comparative financial statements (together with the auditor's report thereon) and

accompanying management's discussion and analysis for the year ended December 31, 2012 are available on SEDAR or Shareholders may request copies be sent to them upon written request to the Corporate Secretary at 20 Carlson Court, Suite 800, Toronto, Ontario, Canada, M9W 7K6.

**APPROVAL**

The contents and the sending of this Circular have been approved by the directors of the Corporation.

A handwritten signature in black ink, appearing to read 'L. Brian Swartz', written in a cursive style.

L. Brian Swartz  
Executive Vice President, Legal and Commercial Services  
and Corporate Secretary

Dated at Toronto, Ontario  
May 8, 2013

## CORPORATE GOVERNANCE PRACTICES

## PURSUANT TO NATIONAL INSTRUMENT 58-101

	<b>Governance Disclosure Requirement Under NI 58-101</b>	<b>Comment</b>
1. (a)	Disclose the identity of directors who are independent.	As at May 8, 2013, Messrs. Beutel, Butt, Franceschini, Hole, Kindbom, Tobin and Wildeboer are independent directors. Ms. Sloan, a proposed nominee for election as a director, is also independent. Please see “Election of Directors – Director Independence” in the Circular to which this Appendix is attached.
(b)	Disclose the identity of directors who are not independent and describe the basis for that determination.	One Board member does not qualify as an independent director, namely, Mr. Beck, the Chairman of the Corporation, who has served as an executive officer of the Corporation (specifically, Chief Executive Officer) within the prior three-year period.
(c)	Disclose whether a majority of the directors are independent. If a majority of directors are not independent, describe what the Board does to facilitate its exercise of independent judgment in carrying out its responsibilities.	As at May 8, 2013, a majority of the directors of the Corporation (being seven of eight directors or 87.5%) are considered independent directors. If all proposed nominees for election as directors are elected, 87.5% of directors will continue to be considered independent. For details regarding committees and independent membership, please see “Corporate Governance Matters – Board Committees” in the Circular to which this Appendix is attached.
(d)	If a director is presently a director of any other issuer that is a reporting issuer (or the equivalent) in a jurisdiction or a foreign jurisdiction, identify both the director and the other issuer.	All directorships with other public entities for each of the Board members, as applicable, are set forth in the Circular to which this Appendix is attached under the heading “Election of Directors – Board Nominees”.
(e)	Disclose whether the independent directors hold regularly scheduled meetings at which non-independent directors and members of management are not in attendance. If the independent directors hold such meetings, disclose the number of meetings held since the beginning of the issuer’s most recently completed financial year. If the independent directors do not hold such meetings, describe what the Board does to facilitate open and candid discussion among its independent directors.	For details, please see “Election of Directors – Meetings of Independent Directors” in the Circular to which this Appendix is attached.

	<b>Governance Disclosure Requirement Under NI 58-101</b>	<b>Comment</b>
(f)	Disclose whether the chair of the Board is an independent director. If the Board has a chair or lead director who is an independent director, disclose the identity of the independent chair or lead director, and describe his or her role and responsibilities. If the Board has neither a chair that is independent nor a lead director that is independent, describe what the Board does to provide leadership for its independent directors.	The Chief Executive Officer of the Corporation, John M. Beck, is also the Chairman of the Board. In the view of the Board, the fact that Mr. Beck occupies both offices does not impair the ability of the Board to act independently of management. Robert P. Wildeboer, the Vice Chairman and Lead Director of the Board, who is an independent director, represents the Corporation's outside and independent directors in discussions with senior management on corporate governance issues and related matters.
(g)	Disclose the attendance record of each director for all Board meetings held since the beginning of the issuer's most recently completed financial year.	The attendance record of each director for all Board and committee meetings held since the beginning of the Corporation's most recently completed financial year is set forth in the Circular to which this Appendix is attached under the heading "Corporate Governance – Director Attendance".
2.	Disclose the text of the Board's written mandate. If the Board does not have a written mandate, describe how the Board delineates its role and responsibilities.	The Board Mandate is attached to the 2011 Circular which is available for review under the Corporation's SEDAR profile at <a href="http://www.sedar.com">www.sedar.com</a> .
3. (a)	Disclose whether the Board has developed written position descriptions for the chair and the chair of each Board committee. If the Board has not developed written position descriptions for the chair and/or the chair of each Board committee, briefly describe how the Board delineates the role and responsibilities of each such position.	The Board has developed a written position description for the Chairman of the Board, the Chair of each Board committee and the Lead Director, each of which is attached to the 2011 Circular which is available for review under the Corporation's SEDAR profile at <a href="http://www.sedar.com">www.sedar.com</a> .
(b)	Disclose whether the Board and CEO have developed a written position description for the CEO. If the Board and CEO have not developed such a position description, briefly describe how the Board delineates the role and responsibilities of the CEO.	The Board and the Chief Executive Officer have developed a written position description for the Chief Executive Officer, which is attached to the 2011 Circular, which is available for review under the Corporation's SEDAR profile at <a href="http://www.sedar.com">www.sedar.com</a> .
4. (a)	Briefly describe what measures the Board takes to orient new members regarding (i) the role of the Board, its committees and its directors; and (ii) the nature and operation of the issuer's business.	Please see "Corporate Governance Matters – Orientation of New Directors, Continuing Education and Strategic Planning" in the Circular to which this Appendix is attached.
(b)	Briefly describe what measures, if any, the Board takes to provide continuing education for its directors. If the Board does not provide continuing education, describe how the Board ensures that its directors maintain the skill and knowledge necessary to meet their obligations as directors.	Please see "Corporate Governance Matters – Orientation of New Directors, Continuing Education and Strategic Planning" in the Circular to which this Appendix is attached.



	<b>Governance Disclosure Requirement Under NI 58-101</b>	<b>Comment</b>
5. (a)	Disclose whether the Board has adopted a written code for the directors, officers and employees of the issuer. If the Board has adopted a written code:	The Corporation has adopted a Code of Conduct.
	(i) disclose how a person or company may obtain a copy of the code;	The Code of Conduct is available for review under the Corporation's SEDAR profile at <a href="http://www.sedar.com">www.sedar.com</a> .
	(ii) describe how the Board monitors compliance with its code, or if the Board does not monitor compliance, explain whether and how the Board satisfies itself regarding compliance with its code; and	Please see "Corporate Governance" and, in particular, "Board Oversight of Corporate Governance" in the Circular to which this Appendix is attached.
	(iii) provide a cross-reference to any material change report filed since the beginning of the issuer's most recently completed financial year that pertains to any conduct of a director or executive officer that constitutes a departure from the code.	The Board has not granted any waiver of the Code of Conduct in favour of any directors, officers or employees since its adoption by the Board. Accordingly, no material change report has been required or filed in this regard.
(b)	Describe any steps the Board takes to ensure directors exercise independent judgment in considering transactions and agreements in respect of which a director or executive officer has a material interest.	A majority of the Corporation's directors are independent in that they are free from any interest and any business or other relationship which has materially affected or would materially affect the Corporation or any of its subsidiaries (please see "Interest of Informed Persons in Material Transactions" and "Election of Directors – Director Independence" in the Circular to which this Appendix is attached).  Transactions and agreements in respect of which a director or executive officer has a material interest must be reviewed and approved by the Audit Committee.
(c)	Describe any other steps the Board takes to encourage and promote a culture of ethical business conduct.	The Corporation has adopted the Code of Conduct in order to encourage, promote and require a culture of ethical business conduct. For additional steps taken by the Board, please see 5(a)(ii) above.
6. (a)	Describe the process by which the Board identifies new candidates for Board nomination.	Please see "Corporate Governance Matters – Nomination of Directors" in the Circular to which this Appendix is attached and see the Corporate Governance, Nominating and Compensation Committee Charter attached to this Circular as Appendix 2.

	<b>Governance Disclosure Requirement Under NI 58-101</b>	<b>Comment</b>
(b)	Disclose whether the Board has a Nominating Committee composed entirely of independent directors. If the Board does not have a Nominating Committee composed entirely of independent directors, describe what steps the Board takes to encourage an objective nomination process.	Please see “Corporate Governance Matters – Nomination of Directors” in the Circular to which this Appendix is attached and see the Corporate Governance, Nominating and Compensation Committee Charter attached to this Circular as Appendix 2.
(c)	If the Board has a Nominating Committee, describe the responsibilities, powers and operation of the Nominating Committee.	Please see “Corporate Governance Matters – Nomination of Directors” in the Circular to which this Appendix is attached and see the Corporate Governance, Nominating and Compensation Committee Charter attached to this Circular as Appendix 2.
7. (a)	Describe the process by which the Board determines the compensation for the issuer’s directors and officers.	Please see “Statement of Executive Compensation” in the Circular to which this Appendix is attached.
(b)	Disclose whether the Board has a compensation committee composed entirely of independent directors. If the Board does not have a compensation committee composed entirely of independent directors, describe what steps the Board takes to ensure an objective process for determining such compensation.	As of the date of this Circular, the CGNC Committee is comprised of The Hon. Brian V. Tobin, P.C. (Chair), Robert P. Wildeboer and Michael A. Butt, all of whom are considered independent.
(c)	If the Board has a compensation committee, describe the responsibilities, powers and operation of the compensation committee.	The responsibilities, powers and operation of the CGNC Committee are described in the Circular to which this Appendix is attached under the heading “Corporate Governance Matters – Corporate Governance, Nominating and Compensation Committee”. Please see also the Corporate Governance, Nominating and Compensation Committee Charter attached to this Circular as Appendix 2.
(d)	If a compensation consultant or advisor has, at any time since the beginning of the issuer’s most recently completed financial year, been retained to assist in determining compensation for any of the issuer’s directors and officers, disclose the identity of the consultant or advisor and briefly summarize the mandate for which they have been retained. If the consultant or advisor has been retained to perform any other work for the issuer, state that fact and briefly describe the nature of the work.	Meridian Compensation Partners was retained in 2012 to provide independent advice to the CGNC Committee in connection with matters pertaining to executive and director compensation. For details, please see “Compensation Discussion and Analysis – Elements of Compensation – Independent Advice” in the Circular to which this Appendix is attached.

	<b>Governance Disclosure Requirement Under NI 58-101</b>	<b>Comment</b>
8.	Disclose whether the Board, its committees and individual directors are regularly assessed with respect to their effectiveness and contribution. If assessments are regularly conducted, describe the process used for the assessments. If assessments are not regularly conducted, describe how the Board satisfies itself that the Board, its committees and its individual directors are performing effectively.	Please see “Corporate Governance Matters – Director Performance Review” in the Circular to which this Appendix is attached.

## CORPORATE GOVERNANCE, NOMINATING AND COMPENSATION COMMITTEE CHARTER

### Overview and Purpose

The Corporate Governance, Nominating and Compensation Committee (the “**Committee**”) is responsible for performing the duties set out in this Charter to enable the board of directors (the “**Board**”, and each director, a “**Director**”) to discharge its responsibilities and obligations with respect to:

- developing an effective corporate governance system for Aecon Group Inc. (the “**Corporation**”);
- reviewing and assessing on an ongoing basis the Corporation’s corporate governance and public disclosure;
- identifying and recommending candidates for election to the Board and all committees of the Board;
- developing and reviewing compensation plans, particularly those relating to executive officers, senior management, Board members and committee members, as well as providing guidance on the Corporation’s overall compensation structure;
- assessing, on an annual basis, the performance of the Board and its members; and
- managing compensation related risk.

### Committee Membership

The Committee will be comprised of a minimum of three Directors provided that a majority of the Directors of the Committee shall meet the independence requirements of applicable securities laws and the listing standards of the Toronto Stock Exchange (an “**Independent Member**”). A Chair of the Committee will be appointed.

The Board will appoint the members of the Committee and the Chair annually following the annual general meeting. The independent Directors of the Board may appoint a member to fill a vacancy or remove and/or replace a member at any time.

### Attendance at Meetings

The Committee shall meet as frequently as it determines necessary but not less frequently than four times each year. Meetings may be called by the Chair or by a majority of members. At least forty-eight hours prior notice of such meetings will be given to Committee members, unless otherwise agreed to by all members of the Committee.

Meetings are chaired by the Chair or, in the Chair’s absence, by a member chosen by the Committee. The Chair may establish rules and procedures to be followed at meetings of the Committee. The Committee shall produce written minutes of its meetings and shall provide the Board with a report of its activities and proceedings.

A quorum for the transaction of business at any meeting of the Committee is a majority of members and the vote of a majority of the members present will be an act of the Committee. Meetings may be conducted with members physically present, or by telephone or other communication facilities which permit all persons participating in the meeting to hear or communicate with each other. A written resolution signed by all Committee members is as valid as one passed at a Committee meeting.

Directors not on the Committee may attend meetings at the invitation of the Chair. Members of the Committee may invite members of management or other outside consultants to attend Committee meetings as determined necessary or desirable.

### **Responsibilities and Duties**

The responsibilities and duties of the Committee with respect to its mandate are set forth below. In addition, the Committee may perform such other duties as may be necessary or appropriate under applicable law, the Toronto Stock Exchange regulations or as may be delegated to the Committee by the Board from time to time.

The Committee has the authority to delegate some or all of its responsibilities to a subcommittee from time to time, provided that the subcommittee is comprised of Independent Members.

#### ***Corporate Governance***

- Developing appropriate corporate governance principles and practices.
- Reviewing the corporate governance principles of the Corporation from time to time to ensure compliance with changing regulatory requirements and best practices.
- Providing continuing education of corporate governance issues, legal requirements and trends.
- Reviewing the Corporation's key public disclosure documents including its annual report and management information circular.
- Ensuring that Directors and committee members can engage special advisors, from time to time, at the expense of the Corporation.
- Reviewing the size, duties and responsibilities of the Board, all Board committees and all position descriptions from time to time.
- Reviewing the duties and responsibilities of the CEO from time to time and to the extent necessary recommending changes for approval of the Board.
- Reviewing the Corporation's business plan and the CEO's objectives for each year and assessing success at meeting those objectives.

#### ***Nomination of Directors***

- Developing the criteria, profile and qualifications for new nominees to fill vacancies on the Board and recommending same for approval of the Board.
- Identifying, interviewing and recruiting new nominees to fill vacancies on the Board as may be required.
- Recommending for the approval of the Board the nominees to stand for election as Directors at each annual meeting or otherwise to be appointed by the Board to fill any vacancy on the Board from time to time.
- Reviewing and recommending to the Board for approval, the need, composition, membership and chairmanship of all committees, including this Committee.
- Establishing an orientation program for new Directors.

#### ***Compensation***

- Reviewing the Corporation's compensation plans, particularly those relating to executive officers and senior management personnel, including in respect of salary and salary structure for executives and employees, bonus awards, stock option grants, pension and benefit arrangements, incentive plans and policies and making recommendations in connection therewith to the Board for approval.

- Annually reviewing the adequacy and form of compensation of the Directors and committee members to ensure it realistically reflects the responsibilities and risks involved and making appropriate recommendations to the Board for approval.
- Conducting periodic reviews of the Corporation's compensation philosophy (including the retention of outside consultants as deemed appropriate), as well as developing and fostering a compensation policy that rewards the creation of shareholder value and reflects an appropriate balance between short and long-term performance.
- Reviewing and recommending to the Board for approval a compensation report for inclusion in the Corporation's annual information circular.
- Annually meeting with the Audit Committee to consider the Corporation's key business risks and how the Corporation's compensation policies and programs mitigate or promote excessive risk.
- Annually reviewing the Corporation's compensation policies and programs to ensure that they motivate an appropriate level of risk-taking and implementing and/or amending the Corporation's policies and programs to ensure that they mitigate or do not promote excessive risk-taking.

***Succession Planning***

- Establishing and reviewing succession planning for the CEO and other senior executives.

## AUDIT COMMITTEE CHARTER

### Appointment and Purpose

The Audit Committee is appointed by the Board (the “**Board**”) to assist the Board in monitoring:

1. the integrity of the financial statements of the Corporation;
2. the compliance by the Corporation with applicable legal and regulatory requirements relating to audit and internal controls;
3. the independence, qualifications and performance of the Corporation’s external auditors;
4. the Corporation’s internal controls and audit function; and
5. the Corporation’s key business risks.

The Audit Committee shall be responsible for the selection (subject to Board and shareholder approval), compensation and oversight over the work of the Corporation’s auditors.

### Composition

The Audit Committee shall be composed of three members. The Board shall appoint a Chair. The members of the Audit Committee shall meet the independence and experience requirements of the principal securities exchanges on which the Corporation’s Common Shares are traded. In particular, all members shall be “unrelated” directors, who are independent of management and free from any interest and any business or other relationship which could, or be reasonably perceived to, materially interfere with the directors’ ability to act with a view to the best interests of the Corporation, other than interests and relationships arising from shareholdings.

The members of the Audit Committee must have the requisite collective skills necessary to enable the Committee to carry out its responsibilities, as set out in this Charter. One member of the Audit Committee must be “financially literate” as may be defined from time to time by the regulatory authorities.

### Authority and Responsibilities

The Audit Committee shall have the authority and responsibility to recommend to the Board the appointment or replacement of the Corporation’s auditors (subject to shareholder approval), shall approve all auditing engagement fees and terms and all non-audit engagements with the Corporation’s auditors and shall determine which non-audit services the Corporation’s auditors are prohibited from providing. The auditors shall be accountable to the Board and the Audit Committee as representatives of the Corporation’s shareholders. The Audit Committee, as a committee of the Board, shall be directly responsible for the oversight of the work of the Corporation’s auditors (including resolution of disagreements between management and the auditors) for the purpose of preparing or issuing an audit report or related work, and the auditors shall report directly to the Audit Committee.

The Audit Committee shall have the authority to recommend that the Board retain special legal, accounting or other consultants to advise the Committee and to conduct or authorize investigations into any matters within the scope of its responsibilities. The Audit Committee may request any officer or employee of the Corporation or the Corporation’s outside counsel or independent auditor to attend any meeting of the Committee or to meet with any members of, or consultants to, the Committee.

While the Audit Committee has the responsibilities and powers set forth in this Charter, and its members may have financial experience, it is not the duty of the Audit Committee to plan or conduct audits or to determine that the Corporation’s financial statements are complete and accurate. This is the responsibility of management and the independent auditor.

The Audit Committee shall make regular reports to the Board. The Audit Committee shall review and reassess the adequacy of this Charter annually and recommend any proposed changes to the Board for approval. The Audit Committee shall annually review its own performance.



In carrying out its responsibilities, the Audit Committee shall undertake such tasks and responsibilities that, in its judgment, would most effectively contribute to and implement the purposes set out above. Set out below are the principal recurring activities of the Audit Committee in carrying out its oversight responsibility.

1. Review and evaluate the effectiveness of the Corporation's process for assessing significant risks or exposures to the business, including operational and financial risks, and the steps management has taken to monitor and control such risks to the Corporation.
2. Consider and review with management and the independent auditors:
  - (a) The effectiveness of, or weaknesses in, the Corporation's internal controls, including the status and adequacy of information systems and security; and
  - (b) Any related significant findings and recommendations of the independent auditors together with management's responses, including the timetable for implementation of recommendations to correct weaknesses in the internal controls.
3. Instruct the independent auditors to communicate directly to the Audit Committee any material difficulties or disputes with management.
4. Determine the remuneration for the services required to support the independent auditor's opinion on the Corporation's financial statements.
5. Receive at least annually written reports from the independent auditor, discuss such reports with the auditor, and if so determined by the Audit Committee recommend that the Board take appropriate actions. Such reports from the independent auditor should include:
  - (a) Outline of all existing and contemplated relationships between the independent auditor and the Corporation;
  - (b) Confirmation that, in the auditor's professional judgment, it is independent of the Corporation; and
  - (c) Description of the firm's internal quality-control procedures; any material issues raised by the most recent internal quality-control review, or peer review, of the firm, or by any inquiry or investigation by governmental or professional authorities, within the preceding five years, respecting one or more independent audits carried out by the firm, and any steps taken to deal with any such issues; and (to assess the auditor's independence) all relationships between the independent auditor and the Corporation.
6. Evaluate the performance of the independent auditor and, if so determined by the Audit Committee, recommend that the shareholders replace the independent auditor.
7. Review and approve the planning and staffing proposed for the audit in advance of its commencement.
8. Review the annual audited and interim unaudited financial statements and accompanying Management Discussion and Analysis ("MD&A") with management and the independent auditor, discuss matters arising from the audit under generally accepted accounting standards, including major issues regarding accounting and auditing principles and practices, and discuss the adequacy of internal controls, that could materially affect the Corporation's financial statements, and recommend the approval of such financial statements and MD&A to the Board before they are publicly released or filed with regulators.

9. Review with the independent auditor any problems or difficulties the auditor may have encountered and any managerial letters provided by the auditor and the Corporation's response to such letters. Such review should include:
  - (a) Any difficulties encountered in the course of the audit work, including any restrictions on the scope of activities or access to required information; and
  - (b) Any changes required in the planned scope of the audit.
10. Meet with the independent auditor to review the independent auditor's judgements about the quality and acceptability of the Corporation's accounting principles and underlying estimates in the financial statements.
11. Prepare such reports and certifications or other evidence of review of financial information by the Audit Committee as may be required pursuant to applicable securities laws or stock exchange requirements.
12. Review the Corporation's policies and procedures regarding compliance with applicable financial and audit related laws and regulations.
13. Review and discuss with management disclosure of financial information, including earnings press releases, as well as financial information and earnings guidance, if any, provided to analysts and rating agencies.
14. Meet with management to review the Corporation's major financial risk exposures and the steps management has taken to monitor and control such exposures.
15. Oversee operational risk management and review the quarterly operational risk reports provided by the project controls team.
16. Review, on an annual basis or more frequently as required, with the Corporation's internal legal counsel any legal matters that could have a significant impact on the Corporation's financial statements, compliance with applicable laws and regulations and inquiries received from regulators or governmental agencies.
17. Review accounting and financial human resources and succession planning related thereto with the Corporation, to the extent such matters are not dealt with by another committee.
18. Oversee the Whistle Blower policy of the Corporation, which outlines procedures for the receipt, retention and treatment of complaints received by the Corporation regarding accounting, internal accounting controls, or auditing matters, and the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters.
19. Review major changes to the Corporation's accounting principles and practices as suggested by the independent auditor or management.
20. Discuss and review with management and the independent auditors any significant financial reporting issues and judgements made in connection with the preparation of the Corporation's financial statements, including review of analyses prepared by management or the auditors regarding significant financial reporting issues and judgements, analyses of the effects of alternative GAAP methods on the financial statements, and the effect of regulatory and accounting initiatives, and off-balance sheet structures, on the financial statements.
21. Meet separately, periodically, with management, including the Chief Financial Officer and with independent auditors.
22. Set clear hiring policies for employees or former employees of the independent auditors.

23. Establish procedures for (i) the receipt, retention and treatment of complaints received by the Corporation regarding accounting or audit matters, and (ii) the confidential, anonymous submission by employees of the Corporation of concerns regarding accounting or auditing matters.
24. Review disclosures made by the Corporation's Chief Executive Officer and Chief Financial Officer regarding compliance with their certification obligations under applicable securities law or stock exchange requirements, if any, including in respect of the Corporation's internal controls for financial reporting and evaluations thereof, and disclosure controls and procedures.
25. Annually meet with the Corporate Governance, Nominating and Compensation Committee to consider the Corporation's key business risks and how the Corporation's compensation policies and programs mitigate or promote excessive risk-taking.

***AECON***